

**State of New York Executive Department**  
**Office Of General Services**  
**Procurement Services Group**  
**Corning Tower Building - 38th Floor**  
**Empire State Plaza**  
**Albany, New York 12242**  
**http://www.ogs.state.ny.us**

**CONTRACT AWARD NOTIFICATION**

<b>Title</b>	<b>:</b>	<b>Group 38806 - AUDIO VISUAL EQUIPMENT AND ACCESSORIES (Statewide)</b>
		<b>Classification Code: 45</b>
<b>Award Number</b>	<b>:</b>	<b><u>02469</u></b>
<b>Contract Period</b>	<b>:</b>	<b>October 1, 2003 through September 30, 2008</b>
<b>Bid Opening Date</b>	<b>:</b>	<b>November 27, 2002</b>
<b>Date of Issue</b>	<b>:</b>	<b>September 19, 2003 (Revised July 19, 2006)</b>
<b>Specification Reference</b>	<b>:</b>	<b>As Incorporated In The Invitation For Bids</b>
<b>Contractor Information</b>	<b>:</b>	<b>Appears on Pages 2-9 of this Award</b>

**Address Inquiries To:**

<b>State Agencies &amp; Vendors</b>	<b>Political Subdivisions &amp; Others</b>
<b>Name</b> : Michael Riley <b>Title</b> : Purchasing Officer I <b>Phone</b> : 518-474-6716 <b>Fax</b> : 518-474-5052 <b>E-mail</b> : michael.riley@ogs.state.ny.us	<b>Customer Services</b> <b>Phone</b> : 518-474-6717 <b>Fax</b> : 518-474-2437 <b>E-mail</b> : customer.services@ogs.state.ny.us

**The Procurement Services Group values your input.**  
**Complete and return "Contract Performance Report" at end of document.**

**Description**

Multiple Award for Audio Visual Equipment and Accessories for use in Presentations and Educational venues, etc. Agencies are to request price lists from the Contractor or Authorized Dealer referenced within this award and may also verify pricing with the Purchasing Officer listed above. Additional manufacturer's product lines will be bid and added to this award in the future. **INSTALLATION IS NOT INCLUDED IN THIS CONTRACT** (See Purchasing Memorandum dated March 9, 2006).

PR #02469

(continued)

**NOTE: See individual contract items to determine actual awardees.**

<b><u>CONTRACT #</u></b>	<b><u>CONTRACTOR &amp; ADDRESS</u></b>	<b><u>TELEPHONE #</u></b>	<b><u>FED.IDENT.#</u></b>
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PC60524	3M VISUAL SYSTEMS DIVISION 6801 River Place Blvd. Austin, TX 78726-9000	866/219-4256 512/984-6020 Micki Summers FAX NO.: 512/984-6534 EMAIL: msummers@mmm.com WEBSITE: www.3m.com/meetings	410417775
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Contractor offers Electronic Access Ordering.  
Contractor accepts New York State Procurement Card for orders up to \$10,000.00.  
Agencies may send Purchase Orders and Remittances directly to Authorized Dealers (See List of Authorized Dealers).

PC60525 SB	ADWAR VIDEO 125 Gazza Blvd. Farmingdale, NY 11735	877/462-3927 631/777-7070 Michael Adwar FAX NO.: 631/777-7011 EMAIL: sales@adwarvideo.com WEBSITE: www.adwarvideo.com	112765013
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Contractor accepts New York State Procurement Card for orders up to \$10,000.00 and offers an additional 1% discount.  
Contractor will honor orders for less than the minimum order but will charge shipping.

PC60526 SB	AUDIO-VIDEO CORPORATION 213 Broadway Albany, NY 12204	866/529-6784, Ext. 126 518/449-7213 Bob Katz FAX NO.: 518/449-1205 EMAIL: katz@audiovideocorp.com WEBSITE: www.audiovideocorp.com	141426006
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Contractor offers Electronic Access Ordering.  
Contractor accepts New York State Procurement Card for orders up to \$10,000.00.  
Contractor will honor orders for less than the minimum order but will charge shipping.

PC61391	B&H PHOTO VIDEO PRO AUDIO INC. 420 Ninth Avenue New York, NY 10001	800/947-8003 212/239-7503 Joseph Lebowitz FAX NO.: 800/858-5517 212/239-7740 EMAIL: josephl@bhphotovideo.com WEBSITE: www.bhphotovideo.com	132768071
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Contractor offers Electronic Access Ordering.  
Contractor accepts New York State Procurement Card for orders up to \$10,000.00.  
Contractor will NOT honor orders for less than the minimum order (See Minimum Order clause).

PC61392	BOXLIGHT CORPORATION 19332 Powder Hill Place Poulsbo, WA 98366	800/762-5757 Ext. 263 Sharon Allen FAX NO.: 360/598-8263 EMAIL: sharon.allen@boxlight.com WEBSITE: www.boxlight.com	680099098
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Contractor offers Electronic Access Ordering.  
Contractor offers an additional payment discount of 1% 10 days.  
Contractor accepts New York State Procurement Card for orders up to \$10,000.00.  
Contractor will honor orders for less than the minimum order but will charge shipping.

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<b><u>CONTRACT #</u></b>	<b><u>CONTRACTOR &amp; ADDRESS</u></b>	<b><u>TELEPHONE #</u></b>	<b><u>FED.IDENT.#</u></b>
PC60527	BRETFORD 11000 Seymour Franklin Park, IL 60131	800/521-9614, Ext. 370 Beth Delaney FAX NO.: 800/343-1779 847/678-0852 EMAIL: bdelaney@bretford.com WEBSITE: www.bretford.com	362113703
Contractor accepts New York State Procurement Card for orders up to \$10,000.00. Contractor will honor orders for less than the minimum order but will charge shipping. Agencies may send Purchase Orders and Remittances directly to Authorized Dealers (See List of Authorized Dealers).			
PC60528	CHRISTIE 10550 Camden Drive Cypress, CA 30022	800/407-7727 (General) 703/298-4083 Sherry Mangas FAX NO.: 703/935-2276 EMAIL: smangas@govmsi.com WEBSITE: www.christiedigital.com	522192379
Contractor will honor orders for less than the minimum order but will charge shipping. Agencies may send Purchase Orders and Remittances directly to Authorized Dealers (See List of Authorized Dealers).			
PC60529	COMPREHENSIVE VIDEO GROUP 55 Ruta Ct. S. Hackensack, NJ 07606	800/526-0242 201/229-0025 Anthony Sorce FAX NO.: 201/814-0510 EMAIL: asorce@comprehensivevideo.com WEBSITE: www.comprehensivevideo.com	223324860
Contractor accepts New York State Procurement Card for orders up to \$10,000.00 and offers a 15% discount. Contractor will honor orders for less than the minimum order but will charge shipping. Agencies may send Purchase Orders and Remittances directly to Authorized Dealers (See List of Authorized Dealers).			
PC60530 SB	CREST AV ELECTRONICS INC. 1570 Main Street Buffalo, New York 14209	800/273-7828, Ext. 26 716/885-5878, Ext. 26 Chris Back FAX NO.: 716/885-5882 EMAIL: crestav@crestav.com WEBSITE: www.crestav.com	161344370
Contractor accepts New York State Procurement Card for orders up to \$10,000.00. Contractor will honor orders for less than the minimum order but will charge shipping.			
PC60531	DRAPER, INC. 411 South Pearl Street Spiceland, IN 47385	800/238-7999, Ext. 259 765/987-7999, Ext. 259 Ross Rhoades FAX NO.: 866/637-5612 765/987-7142 EMAIL: rrrhoades@draperinc.com WEBSITE: www.draperinc.com	351508822
Contractor accepts New York State Procurement Card for orders up to \$10,000.00. Contractor will honor orders for less than the minimum order but will charge shipping. Agencies may send Purchase Orders and Remittances directly to Authorized Dealers (See List of Authorized Dealers).			

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**CONTRACT #    CONTRACTOR & ADDRESS                      TELEPHONE #                      FED.IDENT.#**

PC60532            DUKANE CORPORATION                      800/676-2486                      361583960  
2900 Dukane Drive                      973/616-0764  
St. Charles, IL 60174                      Bob Singleton  
FAX NO.: 973/616-2882  
EMAIL: bsingleton@dukcorp.com  
WEBSITE: www.dukcorp.com/AudioVisual

Contractor accepts New York State Procurement Card for orders up to \$10,000.00.  
Contractor offers an additional 1% discount for payments made within 15 days of delivery and/or receipt of invoice.  
Contractor will honor orders for less than the minimum order at no extra charge.  
Agencies may send Purchase Orders and Remittances directly to Authorized Dealers (See List of Authorized Dealers).

PC60533            EIKI INTERNATIONAL, INC.                      800/242-3454, Ext. 1815                      952906807  
30251 Esperanza                      949/457-0200, Ext. 1815  
Rancho Santa Margarita, CA 92688                      Kay Duncan  
FAX NO.: 800/457-3454  
949/858-7207  
EMAIL: kduncan@eiki.com  
WEBSITE: www.eiki.com

Acceptance of the New York State Procurement Card for orders up to \$10,000.00 will be independent decision by the Authorized Dealers.  
Contractor will honor orders for less than the minimum order but will charge shipping.  
Agencies may send Purchase Orders and Remittances directly to Authorized Dealers (See List of Authorized Dealers).

PC60534            ELMO USA CORP.                      800/947-3566                      112316995  
SB                      1478 Old Country Rd.                      516/501-1400  
Plainview, NY 11803                      Howard Winch, Ext. 105  
Maria Wilpiseski, Ext. 119  
FAX NO.: 516/501-0429  
EMAIL: hwinch@elmousa.com  
EMAIL: mwilpiseski@elmousa.com  
WEBSITE: www.elmousa.com

Contractor will honor orders for less than the minimum order but will charge shipping.  
Agencies may send Purchase Orders and Remittances directly to Authorized Dealers (See List of Authorized Dealers).

PC61393            GTCO CALCOMP                      800/344-4723                      521018345  
7125 Riverwood Drive                      410/381-6688  
Columbia, MD 21046                      Sonel Popel  
FAX NO.: 410/312-9581  
EMAIL: spopel@gtco.com  
Website: www.gtcocalcomp.com

Contractor accepts New York State Procurement Card for orders up to \$10,000.00.  
Contractor will honor orders for less than the minimum order but will charge shipping.

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**CONTRACT #    CONTRACTOR & ADDRESS                      TELEPHONE #                      FED.IDENT.#**

PC60536            INFOCUS CORPORATION                      800/294-6400, Ext. 8764            930932101  
27700B SW Parkway Avenue            503/685-8764  
Wilsonville, OR 97070                      Joanna Gebhart  
FAX NO.: 503/685-8736  
EMAIL: joanna.gebhart@infocus.com  
WEBSITE: www.infocus.com

Contractor offers Electronic Access Ordering.  
Contractor accepts New York State Procurement Card for orders up to \$10,000.00.  
Contractor will honor orders for less than the minimum order but will charge shipping.  
Contractor offers volume discounts for orders over 20 units on a case-by-case basis.  
Agencies may send Purchase Orders and Remittances directly to Authorized Dealers (See List of Authorized Dealers).

PC60537            IVCi, LLC                                      800/224-7083, Ext. 146            200399584  
SB                    180 Adams Avenue                      631/273-5800, Ext. 146  
Hauppauge, NY 11788                      Tim Sullivan  
FAX NO.: 631/273-7277  
EMAIL: tsullivan@ivci.com  
WEBSITE: www.ivci.com

Contractor accepts New York State Procurement Card for orders up to \$10,000.00 and offers an additional 2% discount.  
Contractor will honor orders for less than the minimum order but will charge shipping.

PC60538            MACROSYSTEM US                            877/554-2846                            770080001  
5485 Conestoga Ct.                            303/801-1027  
Boulder, CO 80301                            Geoff Lynch  
FAX NO.: 303/440-5322  
EMAIL: geofflynch@casablanca.tv  
WEBSITE: www.casablanca.tv

Contractor accepts New York State Procurement Card for orders up to \$10,000.00.  
Contractor will honor orders for less than the minimum order but will charge shipping.

PC60975            MITSUBISHI DIGITAL ELECTRONICS            888/307-0308                            330832251  
AMERICA                                      949/465-6429  
9351 Jeronimo Road                            Greg Cauley  
Irvine, CA 92618                            FAX NO.: 888/242-3598  
949/465-6337  
EMAIL: gcauley@mdea.com  
WEBSITE: www.mitsubishi-presentations.com

Contractor accepts New York State Procurement Card for orders up to \$10,000.00.  
Contractor will honor orders for less than the minimum order with no additional charge for shipping.  
Agencies may send Purchase Orders and Remittances directly to Authorized Dealers (See List of Authorized Dealers).

PC60539            NEC CORPORATION OF AMERICA            888/632-9004                            363112037  
10850 Gold Center Drive, Suite 200            916/636-5740  
Rancho Cordova, CA 95670                      Holli Thy Nguyen  
FAX NO.: 916/636-5687  
EMAIL: holli.nguyen@necsam.com  
WEBSITE: www.necsolutions-am.com

Contractor offers an additional 2% discount for payments made within 30 days of delivery and/or receipt of invoice.  
Volume discounts offered: 4-9 Units=2% Discount; 10+ Units-3% Discount.  
Contractor accepts New York State Procurement Card for orders up to \$10,000.00.  
Contractor will honor orders for less than the minimum order but will charge shipping.  
Agencies may send Purchase Orders and Remittances directly to Authorized Dealers (See List of Authorized Dealers).

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**CONTRACT #    CONTRACTOR & ADDRESS                      TELEPHONE #                      FED.IDENT.#**

PC60545                      SHARP ELECTRONICS CORPORATION                      888/467-4277                      131968872  
Sharp Plaza                      201/529-0358  
Mail Stop One                      Mary Ann Cancellieri  
Mahwah, NJ 07430                      FAX NO.: 201/529-9636  
EMAIL: cancellm@sharpsec.com  
WEBSITE: www.sharplcd.com

Contractor offers an additional 2% discount for payments made within 31 days of delivery and/or receipt of invoice.  
Offering of Electronic Access Ordering (EDI) and acceptance of the New York State Procurement Card for orders up to \$10,000.00 will be independent decision by the Authorized Dealers.  
Agencies may send Purchase Orders and Remittances directly to Authorized Dealers (See List of Authorized Dealers).  
Contractor will honor orders for less than the minimum order but will charge shipping.

PC60546                      SMART TECHNOLOGIES CORPORATION                      888/427-6278                      880411936  
1655 N. Fort Myer Drive                      403/228-8526  
Arlington, VA 22209                      Chris Stauffer  
FAX NO.: 403/245-0366  
EMAIL: chrisstauffer@smarttech.com  
WEBSITE: www.smarttech.com

Contractor will honor orders for less than the minimum order but will charge shipping.  
Agencies may send Purchase Orders and Remittances directly to Authorized Dealers (See List of Authorized Dealers).

PC61396                      SOUND VIDEO SYSTEMS, INC.                      800/724-0236                      510532078  
SB                      79 Benbro Dr.                      716/684-8200  
Cheektowaga, NY 14225                      Michael Rodems  
FAX NO.: 716/684-7997  
EMAIL: miker@svsny.com  
WEBSITE: www.svsny.com

Contractor will honor orders for less than the minimum at no additional cost.  
Contractor accepts New York State Procurement Card for orders up to \$10,000.00.  
Contractor offers quantity discounts.

PC60547                      SP CONTROLS, INC.                      877/367-8444, Ext. 113                      770462516  
601 Minnesota Street, Suite 115                      Lisa Roberts  
San Francisco, CA 94107                      FAX NO.: 510/644-9499  
EMAIL: lroberts@spcontrols.com  
WEBSITE: www.spcontrols.com

Contractor accepts New York State Procurement Card for orders up to \$2,500.00.  
Contractor offers an additional 2% prompt payment discount within 20 days.  
Contractor will honor orders for less than the minimum order but will charge shipping.  
Agencies may send Purchase Orders and Remittances directly to Authorized Dealers (See List of Authorized Dealers).

PC60548                      SYMON COMMUNICATIONS, INC.                      972/578-8484                      751880549  
SB                      500 N. Central Expressway                      585/355-0303  
Suite 175                      Trevor White  
Plano, TX 75074                      FAX NO.: 972/422-1680  
EMAIL: twhite@symon.com  
WEBSITE: www.symon.com

Contractor accepts New York State Procurement Card for orders up to \$10,000.00.  
Contractor will honor orders for less than the minimum order but will charge shipping.

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**CONTRACT #    CONTRACTOR & ADDRESS                      TELEPHONE #                      FED.IDENT.#**

PC60550                      TROXELL COMMUNICATIONS, INC.                      800/578-8858                      860716114  
   1444 East Gun Hill Road, #15                      631/472-3537  
   Bronx, NY 14069                      Rick Scileppi  
      FAX NO.: 800/472-4057  
      EMAIL: rick.scileppi@trox.com  
      WEBSITE: www.trox.com

Contractor accepts New York State Procurement Card for orders up to \$10,000.00.  
Contractor will honor orders for less than the minimum order but will charge shipping.

PC60552                      WASHINGTON COMPUTER SERVICES                      800/339-9274                      135473020  
    SB                                      140 58th Street, Suite 8F                      718/491-6100  
   Brooklyn, NY 11220                      Fran Koenig  
      FAX NO.: 718/765-1973  
      EMAIL: fran@washcomp.com  
      WEBSITE: www.washcomp.com

Contractor accepts New York State Procurement Card for orders up to \$10,000.00.  
Contractor will honor orders for less than the minimum order but will charge shipping.

**AUTHORIZED DEALER LIST**

**3M - For 3M Overhead & Multi-Image Projectors Purchase Orders and Remittances may be directed to Authorized Dealers**

**ADWAR VIDEO**

125 Gazza Blvd.  
Farmingdale, NY 11735  
516/777-7070  
516/777-7011 Fax  
FID#112765013

**AV SALES AND SERVICE**

1666 Webster Avenue  
Albany, NY 12203  
518/456-5060  
518/456-6718 Fax  
FID#141702040

**B&H PHOTO**

420 9th Avenue  
New York, NY 10001  
800/708-5444  
212/239-7740 Fax  
FID#132768071

**CAMCOR**

126 Greenway Blvd.  
Buffalo, NY 14225  
800/868-2462, Ext. 345  
716/632-8013 Fax  
FID#560818892

**BYTEC TECHNOLOGY, INC.**

1542 Wantagh Avenue  
Wantagh, NY 11793  
516/781-7400, Ext. 207  
516/781-7401 Fax  
FID#113244335

**COLORTONE AUDIO VISUAL**

76 South Central Avenue  
Elmsford, NY 10523  
914/592-4151  
914/592-2833 Fax  
FID#131702205

**COMMUNICATIONS A/V**

443 Park Ave. So., Rm. 600 CWT  
New York, NY 10016  
800/769-2740  
800/638-4042 Fax  
FID#233096738

**COMMUNICATION CORNER**

12 Long Island Avenue  
Holtsville, NY 11742  
631/289-3900  
631/289-1604 Fax  
FID#112509420

**COMMUNICATIONS IND.**

117 JLH Memorial Drive  
Grafton, VT 05146  
802/869-6500, Ext. 116  
802/869-6565 Fax  
FID#222482884

**CREST AUDIO VISUAL**

1662 Main Street  
Buffalo, NY 14209  
716/885-5878  
716/885-5882 Fax  
FID#161344370

**ELECTRONIC BUSINESS**

4 Airport Park Blvd.  
Latham, NY 12110  
518/783-0737  
518/783-6916 Fax  
FID#141640393

**EXCEL MEDIA**

36 West 25<sup>th</sup>  
New York, NY 10010  
212/206-7711  
212/206-7333 Fax  
FID#133744891

**GOVCONNECTION, INC.**

706 Milford Rd.  
Merrimack, NH 03054  
800/800-0019, Ext. 33206  
603/683-0236 Fax  
FID#521837891

**HB COMMUNICATIONS**

60 Dodge Avenue  
North Haven, CT 06473  
800/243-4414, Ext. 7087  
302/234-2013 Fax  
FID#060770059

**PRESENTATION CONCEPTS**

7243 State Fair Blvd.  
Syracuse, NY 13209  
315/635-6226  
315/635-7222 Fax  
FID#161535373

**RAY SUPPLY**

871 Route 9  
Queensbury, NY 12804  
518/792-5848  
518/792-1727 Fax  
FID#141418124

**RnB ENTERPRISES**

15 Commerce Road  
Newtown, CT 06470  
800/240-8914  
631/736-8802 Fax  
FID#061054825

**SENTRY BUSINESS PRODUCTS**

3910 Niagara Falls Blvd.  
North Tonawanda, NY 14120  
800/462-8481  
716/693-8738 Fax  
FID#160994269

**SHORTESS RAWSON ASSOC.**

P. O. Box 5  
Green Village NJ 07935  
800/242-7309, Ext. 11  
908/624-0435 Fax  
FID#223357027

**TOSHIBA BUSINESS SOLUTIONS**

150 Metro Park  
Rochester, NY 14623  
716/427-2222  
716/427-0887 Fax  
FID#161319560

**TOUCHBOARDS**

205 Westwood Ave  
Long Branch, NJ 07740  
732/222-1511  
732/222-7088 Fax  
FID#202111443

**TROXELL COMMUNICATIONS**

East Gun Hill Rd. #15  
Bronx, NY 10469  
800/578-8858  
800/589-5939 Fax  
FID#8607160114

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**AUTHORIZED DEALER LIST** (Cont'd)

**3M - For 3M Overhead & Multi-Image Projectors Purchase Orders and Remittances may be directed to Authorized Dealers** (Cont'd)

**WB HUNT**

100 Main Street  
Melrose, MA 02176  
781/662-6364  
781/662-6524 Fax  
FID#042140407

**WMG**

3008 Penview Lane  
Norristown, PA 19403  
800/769-2740  
610/539-5061 Fax  
FID#112693137

**WRITE WOMAN (WBE)\***

2320 Brighton Henrietta  
Rochester, NY 14623  
716/272-0960  
716/272-1628 Fax  
FID#161288805

**3M - For 3M Digital Wall Displays Purchase Orders and Remittances may be directed to Authorized Dealers**

**AV SALES & SERVICE**

2601 Curry Road  
Schenectady, NY 12303  
518/688-0640  
518/688-0634 Fax  
FID#141702040

**B&H PHOTO**

420 9th Ave.  
New York, NY 10001  
212/239-7500  
212/239-7525 Fax  
FID#132768071

**BYTEC TECHNOLOGIES**

1542 Wantagh Avenue  
Wantagh, NY 11793  
516/781-7400  
516/781-7401 Fax  
FID#113244335

**COMMUNICATIONS CORNER**

12 Long Island Ave.  
Holtsville, NY 11742  
631/289-3900  
631/447-8271 Fax  
FID#112509420

**ELECTRONIC BUS. PRODS.**

4 Airport Park Rd.  
Latham, NY 12110  
518/783-0737  
518/783-6916 Fax  
FID#141640393

**OFFICEMAX**

370 7th Ave., Suite 550  
New York, NY 10001  
732/545-8000  
732/545-5101 Fax  
FID#221983649

**TOUCHBOARDS**

205 Westwood Ave  
Long Branch, NJ 07740  
732/222-1511  
732/222-7088 Fax  
FID#202111443

**UNIVISIONS**

329 Harvest Lane  
Williston, VT 05495  
800/639-3375  
802/872-1280 Fax  
FID#820477390

**Bretford - Purchase Orders and Remittances are to be directed to Authorized Dealers**

**ACCENT FURNITURE**

120 Railroad Avenue  
Albany, NY 12205  
518/482-4000  
518/482-0528 Fax  
FID #141620511

**ALBANY OFFICE INTERIORS**

39 Krey Blvd.  
Rensselaer, NY 12144  
518/286-4122  
518/283-0803 Fax  
FID #141675778

**AUDIO VIDEO CORP.**

213 Broadway  
Albany, NY 12204  
518/449-7213  
518/449-1205 Fax  
FID #141426006

**AUDIO VISUAL SALES**

1664-1666 Western Ave.  
Albany, NY 12203  
518/456-5060  
518/456-6718 Fax  
FID #141702040

**B & H PHOTO**

420 9th Ave  
New York, NY 10001  
212/239-7500  
212/239-7501 Fax  
FID #132768071

**BUSINESS ENVIRONMENTS**

161 River Street  
Troy, NY 12180  
518/273-9359  
518/272-1552 Fax  
FID #141439488

**CHARLIE'S OFFICE FURNITURE**

5 Highland Avenue  
Queensbury, NY 12804  
518/743-1647  
518/793-2529 Fax  
FID #141736731

**CREST ELECTRONICS**

1570 Main Street  
Buffalo, NY 14209  
716/885-5878  
716/885-5882 Fax  
FID #161344370

**DEMCO**

4304 Whispering Hills Dr.  
Chester, NY 10918  
845/469-5284  
845/469-5124 Fax  
FID #391311089

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**AUTHORIZED DEALER LIST** (Cont'd)

**Bretford - Purchase Orders and Remittances are to be directed to Authorized Dealers**

**EVENSON BEST**

80 State Street  
Albany, NY 12207  
518/455-0600  
518/455-0601 Fax  
FID #133917122

**GALANTE AUDIO VISUAL**

855 Marconi Avenue  
Ronkonkoma, NY 11779  
631/737-5920  
631/737-5493 Fax  
FID #113290591

**GENESEE OFFICE INTERIORS, INC.**

565 Blossom Rd. Suite H  
Rochester, NY 14610-1825  
585/224-8280  
585/224-8285 Fax  
FID #161335890

**HIGHSMITH**

4348 Loveland Drive  
Liverpool, NY 13090  
315/622-5304  
315/652-8144 Fax  
FID #390934921

**HIGHSMITH**

4304 Whispering Hills Drive  
Chester, NY 10918  
845/469-5284  
845/469-5124 Fax  
FID #390934921

**HURBSON WORKPLACE FURNISHINGS**

6017 Tarbell Road  
Syracuse, NY 13206-1315  
315/474-6801  
315/472-7647 Fax  
FID #752987264

**HY-GRADE OFFICE SOLUTIONS**

574 Main St.  
Tonawanda, NY 14150  
716/695-3960  
716/693-0953 Fax  
FID #160579607

**MARMAX IMPRESSIONS**

One Vincor Drive  
Rochester, NY 1462  
585/594-4100  
585/594-5999 Fax  
FID #166207831

**MERKEL DONOHUE**

One Woodbury Blvd  
Rochester, NY 14602  
585/238-2872  
585/325-3065 Fax  
FID #160866519

**MID-CITY OFFICE FURNITURE**

1220 Main St.  
Buffalo, NY 14209  
716/882-0666  
716/882-4403 Fax  
FID #160972688

**MILLINGTON LOCKWOOD**

470 Cayuga Rd.  
Buffalo, NY 14225  
716/633-5600  
FID #160529380

**PRENTICE OFFICE ENVIRONMENTS**

472 Franklin St.  
Buffalo, NY 14202  
716/884-8452  
716/884-0894 Fax  
FID #160595200

**PRESENTATION CONCEPTS**

7243 State Fair Blvd.  
Syracuse, NY 13209  
315/635-6226  
315/636-7222 Fax  
FID #161535373

**PRESENTATION CONCEPTS**

6 Whispering Pines  
Gansevoort, NY 12831  
518/583-0997  
518/587-0862 Fax  
FID #161535373

**PRESENTATION CONCEPTS**

2323 Seneca Street  
Binghamton, NY 13903  
607/771-1331  
607/771-1333 Fax  
FID #161535373

**PRESENTATION ESSENTIALS**

PO Box 8074  
Syracuse, NY 13271  
315/424-0745  
315/428-0829 Fax  
FID #161492349

**RAY SUPPLY**

871 Route 9  
Queensbury, NY 12804  
518/792-5848  
518/792-1727 Fax  
FID #141418124

**ROBERTS OFFICE INTERIORS**

144 Hanger Rd.  
Rome, NY 13441  
315/334-1388  
315/334-4413 Fax  
FID #161560364

**SCHOOL SPECIALTY**

29 W. 65th Street. #1H  
New York, NY 10023  
212/595-9219  
212/595-7069 Fax  
FID #390971239

**SCHOOL SPECIALTY**

62 Park Terrace West A79  
New York, NY 10034  
646/522-0312  
646/796-0783 Fax  
FID #390971239

**SCHOOL SPECIALTY**

138 Bluebird Drive  
Montgomery, NY 12549  
845/457-3718  
845/457-1052 Fax  
FID #390971239

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**AUTHORIZED DEALER LIST** (Cont'd)

**Bretford - Purchase Orders and Remittances are to be directed to Authorized Dealers**

**SCHOOL SPECIALTY**

689 Stark Terrace  
Ballston Spa, NY 12020  
518/583-9868  
518/581-9183 Fax  
FID #390971239

**SCHOOL SPECIALTY**

105 West Court Street  
Warsaw, NY 14569  
585/786-2756  
585/786-3098 Fax  
FID #390971239

**SCHOOL SPECIALTY**

167 Perry Street #3K  
New York, NY 10014  
212/647-1590  
212/647-9038 Fax  
FID #390971239

**SCHOOL SPECIALTY**

3964 Rt. 38B  
Newark Valley, NY 13811  
607/642-8739  
607/642-8739 Fax  
FID #390971239

**SCHOOL SPECIALTY**

95 Catherine Street  
Lyons, NY 14489  
315/946-9013  
800/873-5700 Fax  
FID #390971239

**SCHOOL SPECIALTY**

310 Richbell Rd. C4  
Mamaroneck, NY 10543  
914/834-3493  
212/937-3587 Fax  
FID #390971239

**SCHOOL SPECIALTY**

396 Howard Drive  
Youngstown, NY 14174  
716/745-7237  
716/745-3715 Fax  
FID #390971239

**SCHOOL SPECIALTY**

440 N. Riverside Rd.  
Highland, NY 12528  
845/691-2206  
845/691-2206 Fax  
FID #390971239

**SCHOOL SPECIALTY**

4075 Kidron Lane  
Liverpool, NY 13090  
315/622-2088  
315/622-3498 Fax  
FID #390971239

**SCHOOL SPECIALTY**

18 Mae Meadow  
Rochester, NY 14624  
585/889-2573  
585/889-2573 Fax  
FID #390971239

**SCHOOL SPECIALTY**

37 Wilshire Drive  
Albany, NY 12205  
518/456-6950  
518/464-9180 Fax  
FID #390971239

**SCHOOL SPECIALTY**

26 Michael Drive  
Old Bethpage, NY 11804  
516/777-5726  
516/942-7837 Fax  
FID #390971239

**SCHOOL SPECIALTY**

410 West 23rd St., Ste. 3A  
New York, NY 10011  
212/647-0894  
212/647-0265 Fax  
FID #390971239

**SEDGWICK BUSINESS INTERIORS**

176 Anderson Ave.  
Rochester, NY 14607  
585/461-5070  
585/461-5595 Fax  
FID #161530910

100 West Court Street  
Syracuse, NY 13204  
315/474-4611  
315/474-1500 Fax  
FID #752987264

**STEVENS OFFICE INTERIORS**

1449 Erie Boulevard East  
Syracuse, NY 13210-1094  
315/472-2955  
315/428-1688 Fax  
FID #161593159

**TOWER PRODUCTS**

PO Box 397  
Saugerties, NY 12477  
845/246-3036  
845/246-1757 Fax  
FID #141659003

**TROXELL COMM.**

3 Shadow Grove Lane  
Holbrook, NY 11741  
631/472-3537  
631/472-4057 Fax  
FID #8607160114

**TROXELL COMM.**

290 Elmwood Davis Rd., #290  
Liverpool, NY 13088  
315/623-9131  
315/623-9146 Fax  
FID #8607160114

**UNIVISION**

107 Twin Oaks Drive  
Syracuse, NY 13206  
315/437-0301  
315/463-5078 Fax  
FID #161100271

**VISUAL TECHNOLOGIES**

1620 Burnet Ave.  
Syracuse, NY 13206  
315/423-9941  
315/472-742 Fax  
FID #160977769

(continued)

**AUTHORIZED DEALER LIST** (Cont'd)

**Bretford - Purchase Orders and Remittances are to be directed to Authorized Dealers**

<b>WORKSPACE CONCEPTS</b> 140 Webster Rd. Shelburne, VT 05482 802/985-5515 802/985-9975 Fax FID #030369447	<b>YANKEE BUSINESS</b> 493 Route 146 Altamont, NY 12009 518/858-7450 518/861-5462 Fax FID #550892600
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**Christie Digital - Purchase Orders and Remittances may be directed to Authorized Dealers**

<b>AUDIO VIDEO CORP.</b> 213 Broadway Albany, NY 12204 518/449-7213 518/449-1205 Fax FID#141426006	<b>AUDIO VIDEO CORP.</b> 1541 Monroe Ave. Rochester, NY 14618 585/256-7320 585/256-7326 Fax FID#141426006	<b>HB COMMUNICATIONS</b> 6365 Collamer Dr. E. Syracuse, NY 13057 315/463-1946 315/463-2999 Fax FID#141426006	<b>HB COMMUNICATIONS</b> 535 West 34th St., Ste. 206 New York, New York 10001 800/243-4414 Ext. 7051 646/792-2780 646/792-2661 Fax FID#060770059
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**HB COMMUNICATIONS**

60 Dodge Avenue  
North Haven, CT 06473  
800/243-4414, Ext. 7051  
302/234-9246  
302/234-2013 Fax  
FID#060770059

**PRESENTATION CONCEPTS**

7243 State Fair Blvd. Syracuse, NY 13209 315/635-6226 315/636-7222 Fax FID#161535373	6 Whispering Pines Gansevoort, NY 12831 518/583-0997 518/587-0862 Fax FID#161535373	2323 Seneca St. Binghamton, NY 13903 607/771-1331 607/771-1333 Fax FID#161535373	980 Cork Ave. Victor, NY 14564 585/544-9309 585/544-8481 Fax FID#161535373
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**Comprehensive Video Group - Purchase Orders and Remittances may be directed to Authorized Dealers**

<b>AUDIO VIDEO CORP.</b> 213 Broadway Albany, NY 12204 518/449-7213 518/449-1205 Fax FID#14426006	<b>B&amp;H PHOTO VIDEO</b> 420 Ninth Avenue New York, NY 10001 212/239-7500 212/239-7501 Fax FID#132768071	<b>BYTEC TECH.</b> 3500 Sunrise Hwy. Great River NY 11739 631/859-1800 631/859-1825 Fax FID#113244335	<b>CAMERA CORNER</b> 126 Greenway Blvd. Buffalo, NY 14225 800/868-2462, Ext. 345 716/632-8013 Fax FID#560818892
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**COLORTONE AVE**

76 South Central Ave.  
Elmsford, NY 10523  
914/592-4151  
914/592-2833 Fax  
FID#131702205

**RAY SUPPLY**

871 Route 9  
Queensbury, NY 12804  
518/792-5848  
518/792-1727 Fax  
FID#141418124

**TROXELL COMM.**

1623 Military Road, #529  
Niagara Falls, NY 14304  
716/751-0200  
716/751-0300 Fax  
FID#860716114

**VIDEO CORP. OF AMERICA**

370 7th Avenue  
New York, NY 10001  
212/967-4400  
212/967-1585 Fax  
FID#221983649

**VIRTUAL MEDIA**

915 Broadway, 15th Floor  
New York, NY 10010  
212/490/9730  
212/818-0529 Fax  
FID#113336751

**Draper, Inc. - Purchase Orders and Remittances may be directed to Authorized Dealers**

<b>AUDIO VIDEO CORP.</b> 213 Broadway Albany, NY 12204 518/449-7213 518/449-1205 Fax FID#14426006	<b>AUDIO VISUAL S &amp; S</b> 2601 Curry Road Schenectady, NY 12303 518/688-0640 518/688-0634 Fax FID#141702040	<b>B&amp;H PHOTO &amp; VIDEO</b> 420 Ninth Avenue New York, NY 10001 800/947-9970 212/239-7501 Fax FID#132768071	<b>BUSINESS METHODS</b> 150 Metro Park Rochester, NY 14623 585-427-2222 585-427-0887 Fax FID#161319560
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**AUTHORIZED DEALER LIST** (Cont'd)

**Draper, Inc. - Purchase Orders and Remittances may be directed to Authorized Dealers**

<b>BUSINESS METHODS</b> 7037 Fly Rd East Syracuse, NY 13057 315-414-1414 315-414-0284 Fax FID#161319560	<b>BYTEC TECHNOLOGY INC.</b> 3500 Sunrise Hwy., Ste. D202 Great River, NY 11739 631/859-1800 631/859-1825 Fax FID#113244335	<b>CAMERA CORNER</b> 1212 Belmont St. Burlington, NC 27215 336/228-0251 336/222-8011 Fax FID#560818892	<b>COLORTONE AUDIO VISUAL</b> 76 South Central Ave. Elmsford, NY 10523 914/592-4151 914/592-2833 Fax FID#131702205
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<b>COMMUNICATION CORNER</b> 12 Long Island Avenue Holtsville, NY 11742 631/289-3900 631/447-8271 Fax FID#112509420	<b>CREST AUDIO VIDEO</b> 1570 Main Street Buffalo, NY 14209 800/273-7828 716/885-5882 Fax FID#161319560	<b>DELAWARE AV</b> 1517 Kenmore Avenue Kenmore, NY 14217 716/877-8700 716/877-0093 Fax FID#810555933	<b>D.M. CARLICK, INC.</b> 323 E. 29th Street New York, NY 10016 212/292-8000 212/292-5555 Fax FID#135568299
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<b>GALANTE AUDIO/VISUAL</b> 855 Marconi Avenue Ronkonkoma, NY 11779 631/737-5920 631/737-5493 Fax FID#113290591	<b>IVCi, LCC</b> 180 Adams Avenue Hauppauge, NY 11788 631-273-5800, Ext. 146 631/273-7277 Fax FID#200399584	<b>NORCON COMMUNICATIONS</b> 510 Burnside Ave. Inwood, NY 11096 516/239-0300 516/239-8915 Fax FID#112557142
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<b>PRESENTATION CONCEPTS</b> 2323 Seneca Street Binghamton, NY 13903 607/771-1331 607/771-1333 Fax FID#161535373	<b>PRESENTATION PRODUCTS</b> 500 West 37th Street New York, NY 10018 212/736-6350 212/736-6353 Fax 223348910
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<b>REAL TIME SERVICES</b> 452 West John Street Hicksville, NY 11801 516/931-7144 516/931-2410 Fax FID#113163094	<b>RONCO SPECIALIZED SYSTEMS, INC.</b> 84 Grand Island Blvd. Tonawanda, NY 14150 716/879-8174 716/879-8189 Fax FID#161277982	<b>TROXELL COMMUNICATIONS INC.</b> 4830 South 38th Street Phoenix, AZ 85040 602/437-7240 602/437-7265 Fax FID#860716114
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<b>UNIVISION</b> 107 Twin Oaks Drive Syracuse, NY 13206 315/437-0301 315/463-5028 Fax FID#223117828	<b>VIDEO MARKETING SYS.</b> 240 S. Main Street South Hackensack, NJ 07606 201/569-6300 201/343-9890 Fax FID#135473020	<b>WASHINGTON COMPUTER</b> 140 58th St., Ste. 8F Brooklyn, NY 11220 718/491-6100 718/765-1973 Fax FID#135473020
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**Dukane Corporation - Purchase Orders and Remittances may be directed to Authorized Dealers**

<b>A+ TECHNOLOGY</b> 92 Pebble Hill Rd. Fairport, NY 14450 585/752-5548 631/969-2400 Fax FID#113388778	<b>AUDIO VISUAL SALES/SERV.</b> 1490 N. Clinton Ave. Bay shore, NY 11716 631/969-2600 631/969-2400 Fax FID#113388778	<b>BYTEC TECHNOLOGY</b> 3500 Sunrise Hwy., Ste. D202 Great River, NY 11739 631/859-1800 631/781-7401 Fax FID#113244335
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<b>D.M. CARLICK, INC.</b> 323 E. 29th St. New York, NY 10016 212/292-8000 212/292-5555 Fax FID#135568299	<b>PRESENTATION ESSENT'LS</b> 209 Brattle Road Syracuse, NY 13203 800/424-0745 315/424-0745 Fax FID#161492349	<b>RAY SUPPLY</b> 871 Route 9 Queensbury, NY 12804 800/347-5851 518/792-5848 Fax FID#141418124
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**AUTHORIZED DEALER LIST** (Cont'd)

**Dukane Corporation - Purchase Orders and Remittances may be directed to Authorized Dealers**

<b>RnB ENTERPRISES, INC.</b> 80 Orville Drive Bohemia, NY 11716 800/240-8914 631/244-1509 Fax FID#061064825	<b>VALIANT IMC</b> 55 Rota Court South Hackensack, NJ 07606 800/825-4268 201/229-9800 Fax FID#223324860	<b>THE WRITE SOURCE</b> 1270 Creek Street, Suite 10 Webster, NY 14580 585/787-9510 585/787-1699 Fax FID#201497792
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**Eiki International - Purchase Orders and Remittances may be directed to Authorized Dealers**

*District A Counties: Allegany, Cattaraugus, Chautauqua, Chemung, Erie, Genesee, Livingston, Monroe, Niagara, Ontario, Orleans, Schuyler, Seneca, Steuben, Wayne, Wyoming and Yates*

<b>RONCO SPECIALIZED SYS.</b> 230 Metro Park Rochester, NY 14623 585/272-2451 FID#161277982	<b>CREST AUDIO VISUAL</b> 1570 Main Street Buffalo, NY 14209 716/885-5878 FID#161344370	<b>VISUAL TECHNOLOGIES</b> 1620 Burnet Ave Syracuse, NY 13206 315-423-2000 315-423-0004 Fax FID#160977769	<b>VERAVIEW</b> 70 W. Chippewa St. Suite 604 Buffalo, NY 14202 716/856-1182, Ext.105 716/819-6651 Fax FID#161598572
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*District B Counties: Broome, Cayuga, Chenango, Cortland, Herkimer, Jefferson, Lewis, Madison, Oneida, Onondaga, Oswego, Otsego, Schoharie, Tioga and Tompkins*

<b>RAY SUPPLY</b> 871 Route 9 Queensbury, NY 12804 518/792-5848 518/792-1727 Fax FID#141418124	<b>VISUAL TECHNOLOGIES</b> 1620 Burnet Ave Syracuse, NY 13206 315-423-2000 315-423-0004 Fax FID#160977769	<b>VERAVIEW</b> 70 W. Chippewa St. Suite 604 Buffalo, NY 14202 716/856-1182 ext. 105 716/819-6651 Fax FID#161598572
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*District C Counties: Albany, Clinton, Columbia, Delaware, Dutchess, Essex, Franklin, Fulton, Greene, Hamilton, Montgomery, Orange, Rensselaer, Saratoga, Schenectady, Schoharie, Sullivan, Warren, Washington and Ulster*

<b>PRESENTATION CONCEPTS</b> 6 Whispering Pines Gansevoort, NY 12831 518/583-0997 518/583-0862 Fax FID#161535373	<b>RAY SUPPLY</b> 871 Route 9 Queensbury, NY 12804 518/792-5848 518/792-1727 Fax FID#141418124
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*District D Counties: Bronx, Kings, Nassau, New York, Putnam, Queens, Richmond, Rockland, Suffolk and Westchester*

**GALANTE AV**  
855 Marconi Avenue  
Ronkonkoma, NY 11779  
631/737-5920  
631/737-5493 Fax  
FID#113290591

**Elmo USA Corp. - Purchase Orders and Remittances may be directed to Authorized Dealers.**

<b>AUDIO-VIDEO CORP.</b> 213 Broadway Albany, NY 12204 518/449-7213 518/449-1205 Fax FID#141426006	<b>AUDIO VISUAL SALES/SERV.</b> 1664 Western Avenue Albany, NY 12203 518/456-5060 518/456-6718 Fax FID#141702040	<b>B&amp;H Photo &amp; Video</b> 420 Ninth Avenue New York, NY 10001 212/239-7500 212/239-7740 Fax FID#132768071
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**AUTHORIZED DEALER LIST** (Cont'd)

**Elmo USA Corp. - Purchase Orders and Remittances may be directed to Authorized Dealers** (Cont'd)

**BUSINESS METHODS**

150 Metro Park  
Rochester, NY 14623  
585/427-2222  
585/427-0887 Fax  
FID#161319560

**CREST ELECTRONICS**

1570 Main Street  
Buffalo, NY 14209  
716/885-5878  
716/885-5882 Fax  
FID#161344370

**FRANCIS AV**

6700 Thompson Road  
Syracuse, NY 13211  
315/463-4187  
315/463-5313 Fax  
FID#161143918

**GOVCONNECTION, INC.**

730 Milford Road  
Merrimack, NH 03054  
800/800-0019  
603/683-0236 Fax  
FID#521837891

**H.B. COMMUNICATIONS**

60 Dodge Avenue  
North Haven, CT 06512  
203/234-9246  
203/234-2013 Fax  
FID#060770059

**LANGIE AV**

349 W. Commercial Street  
E. Rochester, NY 14445  
585/385-4880  
585/385-4882 Fax  
FID#161045609

**PICTURE PHONE DIRECT**

200 Commerce Drive  
Rochester, NY 14623  
585/334-9040  
585/359-4999 Fax  
FID#650480796

**PRESENTATION CONCEPTS**

7243 State Fair Blvd.  
Syracuse, NY 13209  
315/635-6226  
315/636-7222 Fax  
FID#161535373

**PRESENTATION SOURCE**

840 University Avenue  
Rochester, NY 14607  
585/442-2973  
585/442-2543 Fax  
FID#161515532

**SOUND VIDEO SOLUTIONS**

75 Benbro Drive  
Cheektowaga, NY 14225  
800/724-0236  
716/684-7997 Fax  
FID#204322305

**COMPUTER TOWER PRODUCTS**

812 Kings Hwy.  
Saugerties, NY 12477  
845/246-1324  
845/246-1757 Fax  
FID#141659003

**TROXELL COMMUNICATIONS**

1444 East Gun Hill Rd., Suite 15  
Bronx, NY 10469  
631/472-3537  
631/472-4057 Fax  
FID#860716114

**TROXELL COMM.**

1623 Military Rd., Suite 529  
Niagara Falls, NY 14304  
716/751-0200  
716/751-0300 Fax  
FID#860716114

**UNIVISION**

107 Twin Oaks Drive  
Syracuse, NY 13206  
315/437-0301  
315/463-5028 Fax  
FID#161100271

**VIDEO CORP. OF AMERICA**

370 7th Avenue, Suite 550  
New York, NY 10001  
212/967-4400  
212/967-1585 Fax  
FID#221983649

**WRITE WOMAN COMPUTER (WBE)\***

2320 Brighton Henrietta Road  
Rochester, NY 14626  
585/272-0960  
585/272-1628 Fax  
FID#161288805

**GTCO Cal Comp - Purchase Orders and Remittances may be directed to Authorized Dealers**

**EDUTEK LIMITED**

67 Lafayette Avenue  
White Plains, NY 10603  
914/686-7777  
914/686-7778 Fax  
FID#133853668

**MEDIA VISIONS**

6 June Court, Suite 101  
River Edge, NJ 07661  
201/489-6457  
201/489-6475 Fax  
FID#222715535

**SCHOOL WORLD PRODUCTS**

375 Woodcliff Drive  
Fairport, NY 14450  
585/249-8600  
585/249-8630 Fax  
FID#161462161

(continued)

**AUTHORIZED DEALER LIST** (Cont'd)

**GTCO CalComp - Purchase Orders and Remittances may be directed to Authorized Dealers** (Cont'd)

<b>STAR TECH, INC.</b> 1490 N. Hermitage Road Hermitage, PA 16148 877/827-4283 724/962-1186 Fax FID#251525068	<b>VERAVIEW LLC</b> 70 West Chippewa St., Ste. 604 Buffalo, NY 14202 716/819-1100 716/819-6651 Fax FID#161598572	<b>VISUAL TECHNOLOGIES</b> 1620 Burnet Avenue Syracuse, NY 13206 800/724-1142 315/423-0004 Fax FID#160977769
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**Infocus Corporation - Purchase Orders and Remittances may be directed to Authorized Dealers (Infocus and Proxima Brands):**

<b>ADWAR VIDEO</b> 125 Gazza Blvd. Farmingdale, NY 11735 516/777-7070 516/777-7011 Fax FID#112765013	<b>ATECGroup</b> 1762 Central Avenue Albany, NY 12205 877/452-3700 518/452-3939 Fax FID#721563114	<b>B&amp;H PHOTO</b> 420 Ninth Avenue New York, NY 10001 212/239-7500, Ext. 2050 212/239-7740 Fax FID#132768071	<b>BUSINESS METHODS</b> 150 Metro Park Rochester, NY 14623 800/724-2480 585/427-2222 585/427-2477 Fax FID#161319560	7037 Fly Road East Syracuse, NY 13057 315/414-1414 315/414-0284 Fax FID#161319560
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<b>BYTEC TECHNOLOGY</b> 3500 Sunrise Highway Great River, NY 11739 800/441-1024 631/859-1800 631/859-1825 Fax FID#113244335	<b>CALCULATOR &amp; COMPUTER CENTER, INC.</b> 555 Theodore Fremd Avenue B 102 Rye, NY 10580 914/967-1200 914/967-2279 Fax FID#133023762	<b>CARLICK IMAGING</b> 323 E. 29th Street New York, NY 10016 646/217-4737 212/292-5555 Fax FID#135568299
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<b>CAMCOR, INC.</b> PO Box 1899 Burlington, NC 27216 800/868-2462 800/298-1181 Fax FID#560818892	<b>CDW GOV'T, INC.</b> 1360 Lawn Avenue Schenectady, NY 12306 800/975-1381 800/975-3182 Fax FID#383679518	<b>THE WRITE SOURCE, INC.</b> 1270 Creek Street, Suite 10 Webster, NY 14580 800/466-9927 585/787-1699 Fax FID#201497792
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(Does NOT sell Proxima)

<b>CUSTOM COMPUTER</b> 70 Suffolk Court Hauppauge, NY 11788 631/864-6699, Ext. 1423 631/543-2512 Fax FID#112497640	<b>EDU-TEK, LTD.</b> 67 Lafayette Avenue White Plains, NY 10603 914/686-7777 914/686-7778 Fax FID#133853668	<b>GALANTE AUDIO VISUAL</b> 855 Marconi Avenue Ronkonkoma, NY 11779 631/737-5920 631/737-5493 Fax FID#113290591	<b>GovCONNECTION, INC.</b> 2150 Post Road Fairfield, CT 06824 800/800-0019, Ext. 75055 603/683-1209 Fax FID#521837891
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<b>OFFICE MAX</b> 1999 Mt. Read Blvd. Rochester, NY 14615 585/719-2100, Ext. 3905 585/719-2130 Fax FID#820477390	<b>PC UNIVERSITY DIST.</b> 99 West Hawthorne Avenue Valley Stream, NY 11580 888/728-0001 516/596-1500 516/696-1515 Fax FID#113318287	<b>PRESENTATION CONCEPTS</b> 7243 State Fair Blvd. Syracuse, NY 13209 888/262-7596 315/635-6226 315/636-7222 Fax FID#161535373	<b>PRESENTATION PRODUCTS</b> 500 West 37th Street New York, NY 10018 877/774-4523 212/736-6350 212/736-6353 Fax FID#22338910
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<b>SOFTWARE HOUSE</b> 5 West Bank Street Cold Spring, NY 845/265-9439 845/265-9452 Fax FID#223009648	<b>THEATRICAL SERVICES</b> 1610 Ninth Avenue Bohemia, NY 11716 631/588-9550 631/588-9553 Fax FID#112196418	<b>WASHINGTON COMPUTER</b> 140 58th St., Suite 8F Brooklyn, NY 11220 718/491-6100 718/765-1973 Fax FID#125473020
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**AUTHORIZED DEALER LIST** (Cont'd)

**MacroSystem US - Purchase Orders and Remittances may be directed to Authorized Dealers**

**ARMATO'S PHOTO SERVICE**

67-16 Myrtle Ave.  
Glendale, NY 11385  
718/628-6800  
718/628-7441 Fax  
FID#112478044

**AUDIO-VIDEO CORP.**

213 Broadway  
Albany, NY 12204  
518/449-7213  
518/449-1205 Fax  
FID# 141426006

**COMMUNITEK**

351 West 41st Street, 5th Floor  
New York, NY 10036  
212/967-1774  
212/967-1812 Fax  
FID#133537451

**CREST A/V ELECTRONICS**

1570 Main Street  
Buffalo, NY 14209  
716/885-5878  
716/885-5882 Fax  
FID#161344370

**RnB ENTERPRISES**

80 Orville Drive, Suite 100  
Bohemia, NY 11716  
800/240-8914  
631/244-1509 Fax  
FID#061064825

**Mitsubishi Digital Electronics America - Purchase Orders and Remittances may be directed to Authorized Dealers**

**ADTECH SYSTEMS, INC.**

522-B Boston Post Road  
Wayland, MA 01778  
800/359-0077, Option #2  
508/358-0066 Fax  
FID#043140194

**AUDIO-VIDEO CORP.**

213 Broadway  
Albany, NY 12204  
866/529-6784  
518/449-1205 Fax  
FID#141426006

**CDW COMPUTER CENTERS, INC.**

1360 Lawn Avenue  
Schenectady, NY 12306  
800/975-1381  
800/975-3182 Fax  
FID#364230110

**HB COMMUNICATIONS, INC.**

60 Dodge Ave., PO Box 689  
North Haven, CT 06473  
800/243-4414  
203/234-2013 Fax  
FID#060770059

**PRESENTATION CONCEPTS**

7243 State Fair Blvd.  
Syracuse, NY 13209  
315/635-6226  
315/636-7222 Fax  
FID#161535373

**SOUND VIDEO SOLUTIONS**

75 Benbro Drive  
Cheektowaga, NY 14225  
800/724-0236  
716/684-7997 Fax  
FID#204322305

**VIDEO CORP. OF AMERICA**

Veronica Ave., PO Box 5480  
Somerset, NJ 08875  
877/843-3634  
732/545-5101 Fax  
FID#221983649

**TEQUIPMENT, INC.**

175 Ivy St.  
Oyster Bay, NY 11771  
516/922-3508  
516/922-6385 Fax  
FID#112266592

**NEC Corporation of America - Purchase Orders and Remittances may be directed to Authorized Dealers**

**(SUNY's & all School Districts located in Albany and counties:**

**North & West of Albany) \***

**UNIVISIONS \***

107 Twin Oaks Drive  
Syracuse, NY 13206  
315/437-0301  
315/463-5028 Fax  
FID#161100271

**WASHINGTON COMPUTER\*\*\***

140 58th Street, Suite 8F  
Brooklyn, NY 11220  
718/491-6100  
718/765-1973 Fax  
FID#135473020

**(All New York State agencies**

**and municipalities) \*\*\***

**TEQUIPMENT, INC.\*\*\***

175 Ivy St.  
Oyster Bay, NY 11711  
516/922-3508  
516/922-6285 Fax  
FID#112266592

**CDW-G\*\*\***

230 N. Milwaukee Ave.  
Vernon Hills, IL 60061  
800/975-1381  
877/325-7312  
800/975-3182 Fax  
FID#364230110  
(Plasma Units ONLY [Item #9])

(continued)

**AUTHORIZED DEALER LIST** (Cont'd)

**Numonics - Purchase Orders and Remittances may be directed to Authorized Dealers**

<b>A+ TECHNOLOGY SOLUTIONS</b> 1490 N. Clinton Ave. Bay Shore, NY 11706 631/969-2600 631/969-2400 Fax FID#113388778	<b>CREST A/V ELECTRONICS</b> 1570 Main Street Buffalo, NY 14209 716-885-5878 716/885-5882 Fax FID#161344370	<b>EDUCATIONAL MATERIALS</b> 29 Kuhl Boulevard Wynantskill, NY 12198-8154 518/283-1064 518/283-5922 Fax FID#103367909
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<b>M &amp; P SYSTEMS</b> 26 Greenway Drive Farmingdale, NY 11735 516/314-1164 516/694-7141 Fax FID#113584069	<b>RAY SUPPLY</b> 871 Route 9 Queensbury, NY 12804 18/792-5848, Ext. 206 518/792-1727 Fax FID#141418124	<b>RnB ENTERPRISES, INC.</b> 80 Orville Drive, Suite 100 Bohemia, NY 11716 800/240-8914 631/244-1509 Fax FID#061064825
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<b>WESTWOOD COMPUTER ASSOC.</b> 352 7th Ave. Penthouse New York, NY 10001 212/379-8355 212/379-8356 Fax FID#221913563	<b>THE WRITE SOURCE, INC.</b> 1270 Creek Street, Suite 10 Webster, NY 14580 585/787-9510 585/787-1699 Fax FID#201497792
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**Optoma Technology - Purchase Orders and Remittances may be directed to Authorized Dealers**

**All New York State Counties North of Westchester County:**

**PRESENTATION CONCEPTS**

6 Whispering Pines Gansevoort, NY 12831 518/583-0997 518/587-0862 Fax FID#161535373	2323 Seneca Street Binghamton, NY 13903 607/771-1331 607/771-1333 Fax FID#161535373	980 Cork Avenue Victor, NY 14564 585/544-9309 585/544-8481 Fax FID#161535373
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**All New York State Counties North of Westchester County:**

**PRESENTATION ESSENTIALS**

PO Box 8074 Syracuse, NY 13217 800/424-0745 315/424-0745 315/428-0829 Fax FID#161492349	209 Brattle Road Syracuse, NY 13203 800/424-0745 315/424-0745 315/428-0829 Fax FID#161492349
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**County of Westchester and all Counties South:**

<b>CARLICK IMAGING</b> 323 E. 29th St. New York, NY 10016 800/660-1450 212/292-5555 Fax FID#135568299	<b>CUSTOM COMPUTER</b> 70 Suffolk Ct. Hauppauge, NY 11788 800/735-1775 631/864-6699 800/986-5518 Fax 631/543-2512 Fax FID#112497640	<b>RnB ENTERPRISES</b> 80 Orville Drive, Suite 100 Bohemia, NY 11716 800/240-8914 631/244-1509 Fax FID#061064825
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**AUTHORIZED DEALER LIST** (Cont'd)

**Plus Vision Corporation - Purchase Orders and Remittances are to be directed to the Authorized Dealer**

**R n B ENTERPRISES**

80 Orville Drive, Suite 100  
Bohemia, NY 11716  
800/240-8914  
631/244-1672  
631/244-1509 Fax  
FID#061064825

**ADVANCED AUDIO VISUAL SOLUTIONS**

543 Atlantic Avenue  
Rochester NY 14609  
585/442-0955  
585/256-2501 Fax  
FID #200715936

**PolyVision Corporation - Purchase Orders and Remittances are to be directed to the Authorized Dealer**

**AFD CONTRACT FURNITURE, INC.**

88 West End Ave. 4<sup>th</sup> Floor  
New York, NY 10023  
212-712-8146  
212-626-9583 Fax  
FID#133032689

**CDW GOVERNMENT, INC.**

2 Enterprise Drive, Ste 404  
Shelton, CT 06484  
800-808-4239 Ext.87222  
203-899-2196 Fax  
FID# 364230110

**TOUCHBOARDS, INC.**

205 Westwood Ave  
Long Branch, NJ 07740  
866-942-6273  
732-222-1511  
732-222-7088 Fax  
FID#202111443

**BUSINESS ENVIRONMENTS BY RAS**

161 River Street  
Troy, NY 12180-3807  
518/458-7922  
518/458-7463 Fax  
FID#141439488

**DOAR COMMUNICATIONS**

170 Earle Avenue  
Lynbrook, NY 11563  
516/823-4000  
516/823-4400 Fax  
FID#112938464

**EXCEL MEDIA**

36 West 25th Street  
New York, NY 10010  
212/206-7711  
212/206-7333 Fax  
FID#133744891

**HUDSON BAY ENVIRONMENTS**

One Fordham Plaza  
Bronx, NY 10458  
718/933-3000  
718/933-3033 Fax  
FID#133541965

**LOCKROW'S, INC.**

187 Margaret Street  
Plattsburgh, NY 12901  
518/563-4900  
518/561-5036 Fax  
FID#141608534

**MERKEL DONOHUE**

1 Woodbury Boulevard  
Rochester, NY 14604  
716/325-7696  
716/325-3065 Fax  
FID#160866519

**PRESENTATION SOURCE**

1175 Pittsford-Victor Rd  
Pittsford, NY 1453436  
585/381-3070  
585/381-3124 Fax  
FID#161515532

**SPL INTEGRATED SOLUTIONS**

West 44th St., Ste. 316  
New York, NY 10036  
212/203-4070  
212/405-7835 Fax  
FID#521760942

**STEVEN'S OFFICE INTERIORS**

1449 Erie Blvd. East  
Syracuse, NY 13210  
315/479-5595  
315/428-1688 Fax  
FID#161593159

**TROXELL COMMUNICATIONS, INC.**

1623 Military Road #529  
Niagara Falls, NY 14092  
800-578-8858  
800-589-5939 Fax  
FID#860716114

**TROXELL COMMUNICATIONS, INC.**

1444 East Gunn Hill Rd MB-15  
Bronx, NY 10469  
800-578-8858  
800-589-5939 Fax  
FID#860716114

**VIDEO CORP. OF AMERICA**

370 7th Ave., Ste. 550  
New York, NY 10001  
212/967-4400  
212/967-0585 Fax  
FID#221983649

**WALDNER'S**

125 Route 10  
Farmingdale, NY 11735  
631/844-9300  
631/694-3503 Fax  
FID#111554704

**WILLIAM H. PRENTICE**

472 Franklin Street  
Buffalo, NY 14202  
716/844-8452  
716/844-0894 Fax  
FID#160595200

(continued)

**AUTHORIZED DEALER LIST** (Cont'd)

**Samsung Opto-Electronics, Inc. - Purchase Orders and Remittances may be directed to Authorized Dealers**

**AUDIO VIDEO CORPORATION**

213 Broadway  
Albany, NY 12204  
518/449-7213  
518/449-1205 Fax  
FID#141426006

**AUDIO VISUAL SALES**

1664 Western Avenue  
Albany, NY 12203  
518/456-5060  
518/456-6718 Fax  
FID#141702040

**BUFFALO AUDIO VISUAL**

60 Sonwil Drive  
Buffalo, NY 14225  
716/685-5010  
716/685-5014 Fax  
FID#161328535

**BUSINESS METHODS**

150 Metro Park  
Rochester, NY 14623  
585/427-2222  
585/427-0887 Fax  
FID#161319560

**EDU-TEK LTD.**

67 Lafayette Ave.  
White Plains, NY 10603  
914/686-7777  
914/686-7778 Fax  
FID#133853668

**PICTURE PHONE DIRECT**

200 Commerce Drive  
Rochester, NY 14623  
585/334-9040  
585/359-4999 Fax  
FID#650480796

**PRESENTATION CONCEPTS**

7243 State Fair Blvd.  
Syracuse, NY 13209  
888-262-7596  
315/636-7222 Fax  
FID#161535373

**RnB ENTERPRISES**

80 Orville Drive  
Bohemia, NY 11716  
800/240-8914  
631/244-1509 Fax  
FID#061064825

**VIDEO CORP. OF AMERICA**

370 7th Avenue  
New York City, NY 10001  
212/967-4400  
212/967-1585 Fax  
FID#221983619

**VISUAL TECHNOLOGIES**

1620 Burnet Avenue  
Syracuse, NY 13206  
315/423-2000  
315/423-0004 Fax  
FID#160977769

**Sharp Electronics Corporation - Purchase Orders and Remittances may be directed to Authorized Dealers**

**ADWAR VIDEO**

125 Gazza Blvd.  
Farmingdale, NY 11735  
516/777-7070  
516/777-7011 Fax  
FID#112765013

**AUDIO VISUAL SALES/SERV.**

2601 Curry Road  
Schenectady, NY 12303-4523  
518/688-0640  
518/688-0634 Fax  
FID#141702040

**BUSINESS METHODS**

150 Metro Park  
Rochester, NY 14623  
585/697-5525  
585/427-0887 Fax  
FID#131702205

**COLORTONE CAMERA**

76 South Central Avenue  
Elmsford, NY 10523  
914/592-4151  
914/592-2833 Fax  
FID#131702205

**EXCEL MEDIA SYSTEMS**

145 West 30th Street  
New York, NY 10001  
212/206-7711  
212/206-7333 Fax  
FID#133744891

**MODERN MASS MEDIA**

150 Warren St., Suite 108  
Jersey City, NJ 07302  
201/332-5800  
201/332-7295 Fax  
FID#221908241

**PRESENTATION CONCEPTS**

7243 State Fair Blvd.  
Syracuse, NY 13209  
315/635-6226  
315/636-7222 Fax  
FID#161535373

6 Whispering Pines  
Gansevoort, NY 12831  
518/583-0997  
518/587-0862 Fax  
FID#161535373

2323 Seneca Street  
Binghamton, NY 13903  
607/771-1331  
607/771-1333 Fax  
FID#161535373

980 Cork Avenue  
Victor, NY 14564  
585/544-9309  
585/544-8481 Fax  
FID#161535373

(continued)

**AUTHORIZED DEALER LIST** (Cont'd)

**Sharp Electronics Corporation - Purchase Orders and Remittances may be directed to Authorized Dealers** (Cont'd)

<b>REAL TIME SERVICES</b>		<b>SOUND VIDEO SOLUTIONS</b>	<b>TELE-MEASUREMENTS</b>
452 West John Street Hicksville, NY 11801 516/931-7144 516/931-2812 Fax FID#113163094	130 West 42nd St., Suite New York, NY 10036 516/931-7144 516/931-2812 Fax FID#113163094	75 Benbro Drive Cheektowaga, NY 14225 800/724-0236 716/684-7997 Fax FID#204322305	145 Main Avenue Clifton, NJ 07014 973/473-8822 973/473-0521 Fax FID#221694543

<b>VIDEO CORP. OF AMERICA</b> 370 7th Ave., Suite 550 New York, NY 10001 212/967-4400 212/967-1585 Fax FID#221983619	<b>VIDEO MKG SYSTEMS</b> 240 South Main Street South Hackensack, NY 07606 201/343-9800 201/343-9800 Fax FID#223117828	<b>VISUAL TECHNOLOGIES CORP.</b> 1620 Burnett Avenue Syracuse, NY 13206 800/724-1142 or 315/423-2000 315/472-7426 Fax FID#160977769
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**SMART Technologies Corp. - Purchase Orders and Remittances may be directed to Authorized Dealers**

<b>ADWAR VIDEO</b> 125 Gazza Blvd. Farmingdale, NY 11735 516/777-7070 516/777-7011 Fax FID#112765013	<b>AUDIO VISUAL SALES/SERV.</b> 1666 Western Ave Albany, NY 12203 518/456-5060 518/456-6718 Fax FID#141702040	<b>AUDIO-VIDEO CORP.</b> 213 Broadway Albany, NY 12204 518/449-7213 518/449-1205 Fax FID#141426006
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<b>BUSINESS METHODS</b> 190 Lawrence Bell Drive Williamsville, NY 14221 716/634-0322 716/634-0385 Fax FID#161319560	<b>BUSINESS METHODS</b> 7037 Fly Road East Syracuse, NY 13057 315/414-1414 315/414-0284 Fax FID#161319560	<b>BUSINESS METHODS</b> 150 Metro Park Rochester, NY 14623 800/724-2480 585/427-0887 Fax FID#161319560
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<b>CARR BUSINESS SYSTEMS</b> 130 Spagnoli Road Melville, NY 11747 888/726-2277 631/293-8090 Fax FID#112382276	<b>CARR BUSINESS SYSTEMS</b> 225 West 34th Street New York, NY 10122 888/726-2277 800/526-2680 Fax FID#112382276	<b>COLORTONE AUDIO VISUAL</b> 76 South Central Avenue Elmsford, NY 10523 914/592-4151 914/592-2833 Fax FID#131702205
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<b>CONNECTICUT BUSINESS SYSTEMS</b> 50 Rockwell Road Newington, CT 06111 860-667-2900 860-529-6866 Fax FID# 061164954	<b>CUSTOM COMPUTER</b> 70 Suffolk Court Hauppauge, NY 11788 800/735-1775 631/543-2512 Fax FID#112497640	<b>DOAR COMMUNICATIONS</b> 170 Earle Avenue Lynbrook, NY 11563 516/823-4000 516/823-4400 Fax FID#112938464
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<b>GATEWAY, INC.</b> 14 Woodlake Dr., Ste. 14 Albany, NY 12203 800/211-4952 605/232-2809 Fax FID#460431398	<b>HB COMMUNICATIONS</b> 60 Dodge Avenue North Haven, CT 06473 800/243-4414 203/234-2013 Fax FID#060770059	<b>HB COMMUNICATIONS</b> 257 Crescent Street Waltham, MA 02154 781/647-1991 781/647-1811 Fax FID#060770059
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<b>MK TECHNICAL SERVICES</b> 1075D North Railroad Ave., PMB 249 Staten Island, NY 10306 800/218-0313 718/356-1015 Fax FID#075608494	<b>PRESENTATION CONCEPTS</b> 6 Whispering Pines Gansevoort, NY 12831 518/583-0997 518/583-0862 Fax FID#161535373	<b>PRESENTATION CONCEPTS</b> 7243 State Fair Blvd. Syracuse, NY 13209 888/262-7596 315/635-7222 Fax FID#161535373
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**AUTHORIZED DEALER LIST** (Cont'd)

**SMART Technologies Corp. - Purchase Orders and Remittances may be directed to Authorized Dealers** (Cont'd)

**PRESENTATION PRODUCTS, INC.**

500 West 37th Street  
New York, NY 10018  
212/736-6350  
212/736-6353 Fax  
FID#223348910

**PROFTECH**

200 Clearbrook Road  
Elmsford, NY 10523  
800/937-8354  
800/937-8353 Fax  
FID#133978457

**R n B ENTERPRISES**

80 Orville Drive  
Bohemia, NY 11716  
800/240-8914  
631/244-1509 Fax  
FID#061064825

**RONCO SPECIALIZED SYS.**

84 Grand Island Blvd.  
Tonawanda, NY 14150  
716/879-8130  
716/879-8189 Fax  
FID#161277982

**SHORTESS-RAWSON & ASSOC.**

2 Aberdeen Road  
Chatham, NJ 07928  
800/242-7309  
973/433-0550 Fax  
FID#223357027

**TEQUIPMENT, INC.**

6780 Hilcroft Drive  
Boston, NY 14025  
716/941-0098  
716/941-0098 Fax  
FID#112266592

175 Ivy Street  
Oyster Bay, NY 11771  
516/922-3508  
516/922-6395 Fax  
FID#112266592

**SOUND VIDEO SYSTEMS, INC. - Purchase Orders and Remittances may be directed to Authorized Dealers**

**RAY SUPPLY, INC.**

871 Rt. 9  
Queensbury, NY 12804  
800/347-5851  
518/792-1727 Fax  
FID#141418124

**SOUND VIDEO SOLUTIONS, LLC**

75 Benbro Drive  
Cheektowaga, NY 14225  
800/724-0236  
716/684-7997 Fax  
FID#204322305

**TROXELL COMMUNICATIONS, INC.**

1623 Military Road, # 529  
Niagara Falls, NY 14304  
800/578-8858  
800/589-5939 Fax  
FID#860716114

**VISUAL TECHNOLOGIES, INC.**

1620 Burnet Avenue  
Syracuse, NY 13203  
888/423-0004  
315/423-0004 Fax  
FID#160977769

**SP Controls - Purchase Orders and Remittances may be directed to Authorized Dealers**

*These areas are covered by the following Authorized Dealers: Central Upstate - Syracuse Region.*

**VISUAL TECHNOLOGIES**

1620 Burnet Ave.  
Syracuse, NY 13206  
315/423-2000  
315/423-0004 Fax  
FID#160977769

**AV SOLUTIONS**

7037 Fly Road  
East Syracuse, NY 13057  
315/414-1414  
315/414-0284 Fax  
FID#161319560

*These areas are covered by the following Authorized Dealers: Western Upstate - Buffalo/Rochester Region.*

**ADVANCED AUDIO VISUAL**

**SOLUTIONS**

543 Atlantic Avenue  
Rochester, NY 14609  
585/442-0955  
585/256-2501 Fax  
FID#200775936

**AV SOLUTIONS**

675 Atlantic Avenue  
Rochester, NY 14609  
585/427-2222  
585/427-2891 Fax  
FID#161319560

190 Lawrence Bell Drive  
Williamsville, NY 14221  
716/634-0322  
716/634-0385  
FID#161319560

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**AUTHORIZED DEALER LIST** (Cont'd)

*These areas are covered by the following Authorized Dealer:*

*All Upstate Locations*

<b>ADVANCED AUDIO VISUAL SOLUTIONS</b>	<b>AUDIO-VIDEO CORPORATION</b>
543 Atlantic Avenue	213 Broadway
Rochester, NY 14609	Albany, NY 12204
585/442-0955	518/449-7213
585/256-2501 Fax	518/449-1205 Fax
FID#200775936	FID#141426006

*NYC, Long Island, Dutchess, Rockland and Westchester Counties*

**RnB ENTERPRISES**  
80 Orville Drive, Suite 100  
Bohemia, NY 11711  
800/240-8914  
631/244-1509 Fax  
FID#061064825

*These areas are covered by the following Authorized Dealers: Eastern Upstate - Albany Region.*

**VISUAL TECHNOLOGIES**  
1620 Burnet Avenue  
Syracuse, NY 13206  
315/423-2000  
315/423-0004 Fax  
FID#160977769

(continued)

Cash Discount, If Shown, Should be Given Special Attention.  
**INVOICES MUST BE SENT DIRECTLY TO THE ORDERING AGENCY FOR PAYMENT.**  
(See "Contract Payments" and "Electronic Payments in this document.)

AGENCIES SHOULD NOTIFY THE PROCUREMENT SERVICES GROUP PROMPTLY IF THE CONTRACTOR FAILS TO MEET DELIVERY OR OTHER TERMS OF THIS CONTRACT. PRODUCTS OR SERVICES WHICH DO NOT COMPLY WITH THE SPECIFICATIONS OR ARE OTHERWISE UNSATISFACTORY TO THE AGENCY SHOULD ALSO BE REPORTED TO THE PROCUREMENT SERVICES GROUP.

**SMALL, MINORITY AND WOMEN-OWNED BUSINESSES:**

The letters SB listed under the Contract Number indicate the contractor is a NYS small business. Additionally, the letters MBE and WBE indicate the contractor is a Minority-owned Business Enterprise and/or Woman-owned Business Enterprise.

**RECYCLED, REMANUFACTURED AND ENERGY EFFICIENT PRODUCTS:**

The Procurement Services Group supports and encourages the purchase of recycled, remanufactured, energy efficient and "energy star" products. If one of the following codes appears as a suffix in the Award Number or is noted under the individual Contract Number(s) in this Contract Award Notification, please look at the individual awarded items for more information on products meeting the suffix description.

RS,RP,RA	Recycled
RM	Remanufactured
SW	Solid Waste Impact
EE	Energy Efficient
E*	EPA Energy Star
ES	Environmentally Sensitive

**NOTE TO ALL CONTRACT USERS:**

The terms and conditions of the bid solicitation which apply to the award appear at the end of this document. We strongly advise all contract users to familiarize themselves with all terms and conditions before issuing a purchase order.

**PRICE:**

Price shall include all customs duties and charges and be net, F.O.B. destination any point in New York State as designated by the ordering agency including tailgate delivery. In addition, upon mutual agreement, delivery locations may be expanded per the "Extension of Use" clause.

**PRICE CHANGE:**

The contract prices may be subject to increase or decrease during the contract period in accordance with changes which may be made by the manufacturer in the designated, nationally distributed price list. Price lists may indicate increases or decreases in pricing, but the percentage discount(s) originally accepted for award shall not be decreased during the contract period. When items are discontinued and new items introduced, the discontinued models **must be substituted** with a new model **at the same or better discount** as the discontinued model. The same applies for accessories.

Additions to the awarded manufacturers' product lines will be considered for inclusion provided they are pertinent to the award category description and offered to the State under the same terms, conditions and discount structure (or pricing deemed to be reasonable) as in the original bid.

The price revisions, new lists or supplements to an original list shall be submitted to the Office of General Services Purchasing Officer listed on the cover page of this Invitation For Bid **in electronic format** for approval before ordering agencies will be bound to any such revisions. Price changes shall be effective upon written approval to the contractor from the Office of General Services, Procurement Services Group. **New model additions to the manufacturer's awarded product line will be accepted on a quarterly basis only, beginning with the contract start date; however, price decreases will be effective immediately and updated price lists will be provided to the Office of General Services, Procurement Services Group.**

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Hitachi	Troxell Communications	35
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JVC Pro and Large Venue	Adwar Video	35
Megapower	Troxell Communications	35
Mitsubishi Digital Electronics America	Mitsubishi Digital Electronics America, Inc.	35
NEC Corporation of America	NEC Corporation of America	35
Optoma EzPro	Optoma Technology	36
Panasonic	Adwar Video	36
Plus Vision Corporation	Plus Vision Corporation	36
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<b><u>CATEGORY 3 - SLIDE PROJECTORS AND SLIDE-TO-VIDEO CONVERTERS</u></b>		
<u>MFR.</u>	<u>CONTRACTOR</u>	<u>PAGE</u>
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<b><u>CATEGORY 5 - FILM/FILMSTRIP PROJECTORS</u></b>		
<u>MFR.</u>	<u>CONTRACTOR</u>	<u>PAGE</u>
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<b><u>CATEGORY 6 - SCREENS, PROJECTION AND VIDEO (Manual) - Further Awards May Be Pending</u></b>		
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Draper	Draper, Inc.	38
Vutec	RnB Enterprises	38

<b><u>CATEGORY 7 - SCREENS, PROJECTION AND VIDEO (Electric) - Further Awards May Be Pending</u></b>		
<u>MFR.</u>	<u>CONTRACTOR</u>	<u>PAGE</u>
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SONY	B&H Photo Video	39

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JVC Monitors (TM Series)	B&H Photo Video	39
JVC Monitors (DT Series)	Adwar Video	39
JVC Visual Presenters (AV Series)	Adwar Video	40
JVC Plasma (GD and GM Series)	Adwar Video	40
Megapower	Troxell Communications	40
Mitsubishi	Mitsubishi	40
Monivision	Crest A/V Electronics	40
NEC Corporation of America	NEC Corporation of America	40
NEC-Mitsubishi	Washington Computer Services	40
Panasonic Plasma Displays (TH)	Audio-Video Corporation	41
Panasonic Plasma Monitors (BT)	Audio-Video Corporation	41
Panasonic Plasma Monitors (CT/WV Series)	Audio-Video Corporation	41
Panasonic Monitors (PT/TC Series)	Adwar Video	41
Samsung Opto-Electronics	Samsung Opto-Electronics	41
Sharp	Sharp Electronics Corporation	41
SMART Board – Flat - Panels	SMART Technologies Corporation	41
SMART Actalyst	SMART Technologies Corporation	42
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SONY CRT Monitors (PVM)	Audio-Video Corporation	42
SONY LCD Monitors (LMD)	Audio-Video Corporation	42
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GTCO CalComp Interwrite Meeting Board	GTCO CalComp	43
GTCO CalComp Interwrite Meeting Pad	GTCO CalComp	43
GTCO CalComp Interwrite SchoolBoard	GTCO CalComp	43
GTCO CalComp Interwrite SchoolPad	GTCO CalComp	43
Numonics	Numonics Corporation	43
Panasonic	Adwar Video	44
Plus Vision Corporation	Plus Vision Corporation	44
PolyVision Corporation	PolyVision Corporation	44
SMART Board White Board	SMART Technologies	44
SMART Board Rear Projection	SMART Technologies	44

<b><u>CATEGORY 11 - PRESENTATION CONTROL DEVICES - Further Awards May Be Pending</u></b>		
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Comprehensive Video Group	Comprehensive Video Group	44
Crestron	Audio-Video Corporation	45
SMART Expression	SMART Technologies	45
SMART Symposium	SMART Technologies	45
Smart Panel Control System	SP Controls	45
Sound Video Solutions	Sound Video Systems	45
Symon Communications, Inc.	Symon Communications, Inc.	45

<b><u>CATEGORY 12 - DIGITAL CAMERAS - Further Awards May Be Pending</u></b>		
<u>MFR.</u>	<u>CONTRACTOR</u>	<u>PAGE</u>
Canon Powershot and EOS	B&H Photo Video	46
Kodak	Washington Computer Services	46
Nikon Coolpix and SLR	B&H Photo Video	46
Olympus	Ray Supply	46
Panasonic Consumer	Ray Supply	46
Panasonic Professional (AK & AW)	Audio-Video Corporation	46
Pentax	Ray Supply	47
SONY Consumer	Ray Supply	47
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Ikegami Electronics	Audio-Video Corporation	47
JVC Consumer (GR Series)	Adwar Video	47
JVC Professional (DY, GY, JY)	Adwar Video	47
Panasonic Consumer (PV/VDR)	B&H Photo Video	48
Panasonic Professional (AG/AJ)	Adwar Video	48
SONY Consumer (DVD, Digital 8, Hi8)	Ray Supply	48
SONY Professional (DNW, DSR, DVW, DXCD, EVID, HDC, SSCD, SSCM, UNI)	B&H Photo Video	48

<b><u>CATEGORY 14 - VIDEO AND DIGITAL RECORDERS/RECEIVERS</u></b>		
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SONY Consumer (DVD, HD, HT and VHS)	Ray Supply	48
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	JVC Professional (TH and DS HT Systems, DV Recorders "BR" Series, DV VTR Controllers)	14	48	
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Christie Digital	Christie Digital	1	34	
Comprehensive Video Group	Comprehensive Video Group	11	44	
Crest A/V Electronics	Monivision	9	40	
Draper	Draper	6	38	
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Dukane Corporation	Dukane	1	34	
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Eiki International	Eiki	1	35	
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GTCO CalComp	GTCO CalComp Interwrite iPanel	10	43	
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Numonics Corporation	Numonics	10	43
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Plus Vision Corporation	Plus Vision Corporation	1	36
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	SMART Board White Board	10	44
	SMART Board Rear Projection	10	44
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	SMART Symposium	11	45
Sound Video Systems	Sound Video Solutions	11	45
SP Controls	Smart Panel Control System	11	45
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**AWARDS BY ITEM CATEGORY**

ITEM CATEGORY #1 - MULTI-IMAGE PROJECTORS (LCD, DPL, ETC.)			
DISCOUNT EQUIP/ACCESS		PRICE LIST*	DELIVERY - DAYS A/R/O
MANUFACTURER: 3M CONTRACTOR: 3M			
40%	10%	3M Visual Systems Price List Issued May 16, 2006	30 Days

ITEM CATEGORY #1 - MULTI-IMAGE PROJECTORS (LCD, DPL, ETC.)			
DISCOUNT EQUIP/ACCESS		PRICE LIST*	DELIVERY - DAYS A/R/O
MANUFACTURER: Barco CONTRACTOR: AUDIO-VIDEO CORPORATION			
25%	15% 10% on Lamps	Barco Intelligent Displays September 2002	30-45 Days

ITEM CATEGORY #1 - MULTI-IMAGE PROJECTORS (LCD, DPL, ETC.)			
DISCOUNT EQUIP/ACCESS		PRICE LIST*	DELIVERY - DAYS A/R/O
MANUFACTURER: Boxlight CONTRACTOR: BOXLIGHT CORPORATION			
GSA	GSA	GS-35F-4653G Pricing - Spring 2006 Price List	5-7 Days

ITEM CATEGORY #1 - MULTI-IMAGE PROJECTORS (LCD, DPL, ETC.)			
DISCOUNT EQUIP/ACCESS		PRICE LIST*	DELIVERY - DAYS A/R/O
MANUFACTURER: Christie Digital CONTRACTOR: CHRISTIE DIGITAL			
GSA	GSA	US ADS Price List - November 14, 2003	45 Days

ITEM CATEGORY #1 - MULTI-IMAGE PROJECTORS (LCD, DPL, ETC.)			
DISCOUNT EQUIP/ACCESS		PRICE LIST*	DELIVERY - DAYS A/R/O
MANUFACTURER: Dukane CONTRACTOR: DUKANE CORPORATION			
Multiple	Multiple	Dukane Dealer Confidential Price List for Date Video Projectors - August 20, 2004	30 Days

(continued)

AWARDS BY ITEM CATEGORY (Cont'd)

<b>ITEM CATEGORY #1 - MULTI-IMAGE PROJECTORS (LCD, DPL, ETC.)</b>			
<b>MANUFACTURER: Eiki</b>		<b>CONTRACTOR: EIKI INTERNATIONAL</b>	
<b>DISCOUNT</b>	<b>PRICE LIST*</b>		<b>DELIVERY - DAYS A/R/O</b>
<b>EQUIP/ACCESS</b>			
32%	10%	Multimedia Projectors & AV Products Consumer 4/06/04	30 Days

<b>ITEM CATEGORY #1 - MULTI-IMAGE PROJECTORS (LCD, DPL, ETC.)</b>			
<b>MANUFACTURER: Epson America</b>		<b>CONTRACTOR: WASHINGTON COMPUTER SERVICES</b>	
<b>DISCOUNT</b>	<b>PRICE LIST*</b>		<b>DELIVERY - DAYS A/R/O</b>
<b>EQUIP/ACCESS</b>			
46.45%	6.67%	Epson February 1, 2006	30 Days

<b>ITEM CATEGORY #1 - MULTI-IMAGE PROJECTORS (LCD, DPL, ETC.)</b>			
<b>MANUFACTURER: Hitachi</b>		<b>CONTRACTOR: TROXELL COMMUNICATIONS</b>	
<b>DISCOUNT</b>	<b>PRICE LIST*</b>		<b>DELIVERY - DAYS A/R/O</b>
<b>EQUIP/ACCESS</b>			
50%	20%	Hitachi LCD/DLP Projectors October 1, 2003	30 Days

<b>ITEM CATEGORY #1 - MULTI-IMAGE PROJECTORS (LCD, DPL, ETC.)</b>			
<b>MANUFACTURER: Infocus</b>		<b>CONTRACTOR: INFOCUS CORPORATION</b>	
<b>DISCOUNT</b>	<b>PRICE LIST*</b>		<b>DELIVERY - DAYS A/R/O</b>
<b>EQUIP/ACCESS</b>			
Not < 40%	15%	April 1, 2006	21 Days

<b>ITEM CATEGORY #1 - MULTI-IMAGE PROJECTORS (LCD, DPL, ETC.)</b>			
<b>MANUFACTURER: JVC</b>		<b>CONTRACTOR: ADWAR VIDEO CORP.</b>	
<b>DISCOUNT</b>	<b>PRICE LIST*</b>		<b>DELIVERY - DAYS A/R/O</b>
<b>EQUIP/ACCESS</b>			
23.75%	23.75%	Pro and Large Venue - July 12, 2004	30 Days

<b>ITEM CATEGORY #1 - MULTI-IMAGE PROJECTORS (LCD, DPL, ETC.)</b>			
<b>MANUFACTURER: Megapower</b>		<b>CONTRACTOR: TROXELL COMMUNICATIONS</b>	
<b>DISCOUNT</b>	<b>PRICE LIST*</b>		<b>DELIVERY - DAYS A/R/O</b>
<b>EQUIP/ACCESS</b>			
30%	20%	Grace Distribution - May 2003	30 Days

<b>ITEM CATEGORY #1 - MULTI-IMAGE PROJECTORS (LCD, DPL, ETC.)</b>			
<b>MANUFACTURER: Mitsubishi</b>		<b>CONTRACTOR: Mitsubishi Digital Electronics America, Inc.</b>	
<b>DISCOUNT</b>	<b>PRICE LIST*</b>		<b>DELIVERY - DAYS A/R/O</b>
<b>EQUIP/ACCESS</b>			
GSA -5%	GSA -5%	NYS Contract Pricing updated June 28, 2006 GSA GS-35F-0592L	30 Days

<b>ITEM CATEGORY #1 - MULTI-IMAGE PROJECTORS (LCD, DPL, ETC.)</b>			
<b>MANUFACTURER: NEC Corp. of America</b>		<b>CONTRACTOR: NEC CORP. OF AMERICA</b>	
<b>DISCOUNT</b>	<b>PRICE LIST*</b>		<b>DELIVERY - DAYS A/R/O</b>
<b>EQUIP/ACCESS</b>			
21%- 42%	8% - 47%	NEC June 1, 2006 Price List	30 Days

(continued)

**AWARDS BY ITEM CATEGORY** (Cont'd)

<b>ITEM CATEGORY #1 - MULTI-IMAGE PROJECTORS (LCD, DPL, ETC.)</b>			
<b>DISCOUNT EQUIP/ACCESS</b>		<b>PRICE LIST*</b>	<b>DELIVERY - DAYS A/R/O</b>
<b>MANUFACTURER: Optoma EzPro</b>		<b>CONTRACTOR: OPTOMA TECHNOLOGY</b>	
55%	60%	Pro AV Dealer - March 1, 2006 EP & HT Projector Accessory Price List March 1, 2006 *Note: Volume Discounts under Contractor Information	7 Days

<b>ITEM CATEGORY #1 - MULTI-IMAGE PROJECTORS (LCD, DPL, ETC.)</b>			
<b>DISCOUNT EQUIP/ACCESS</b>		<b>PRICE LIST*</b>	<b>DELIVERY - DAYS A/R/O</b>
<b>MANUFACTURER: Panasonic</b>		<b>CONTRACTOR: ADWAR VIDEO</b>	
45.1%	10.5%	Panasonic PSG Price Schedule - June 1, 2004	7-14 Days

<b>ITEM CATEGORY #1 - MULTI-IMAGE PROJECTORS (LCD, DPL, ETC.)</b>			
<b>DISCOUNT EQUIP/ACCESS</b>		<b>PRICE LIST*</b>	<b>DELIVERY - DAYS A/R/O</b>
<b>MANUFACTURER: Plus</b>		<b>CONTRACTOR: PLUS CORPORATION</b>	
Multiple	0%	September 13, 2004	3-5 Days

<b>ITEM CATEGORY #1 - MULTI-IMAGE PROJECTORS (LCD, DPL, ETC.)</b>			
<b>DISCOUNT EQUIP/ACCESS</b>		<b>PRICE LIST*</b>	<b>DELIVERY - DAYS A/R/O</b>
<b>MANUFACTURER: Proxima</b>		<b>CONTRACTOR: INFOCUS CORPORATION</b>	
Multiple	15%	April 1, 2006	21 Days

<b>ITEM CATEGORY #1 - MULTI-IMAGE PROJECTORS (LCD, DPL, ETC.)</b>			
<b>DISCOUNT EQUIP/ACCESS</b>		<b>PRICE LIST*</b>	<b>DELIVERY - DAYS A/R/O</b>
<b>MANUFACTURER: Sharp</b>		<b>CONTRACTOR: SHARP ELECTRONICS CORPORATION</b>	
33%	22%	Professional Projectors Products End-User Price List - May 1, 2006	30 Days

<b>ITEM CATEGORY #1 - MULTI-IMAGE PROJECTORS (LCD, DPL, ETC.)</b>			
<b>DISCOUNT EQUIP/ACCESS</b>		<b>PRICE LIST*</b>	<b>DELIVERY - DAYS A/R/O</b>
<b>MANUFACTURER: SONY</b>		<b>CONTRACTOR: TROXELL COMMUNICATIONS</b>	
36%	20%	SONY Broadcast & Professional Co. - October 2003	30 Days

<b>ITEM CATEGORY #1 - MULTI-IMAGE PROJECTORS (LCD, DPL, ETC.)</b>			
<b>DISCOUNT EQUIP/ACCESS</b>		<b>PRICE LIST*</b>	<b>DELIVERY - DAYS A/R/O</b>
<b>MANUFACTURER: Toshiba</b>		<b>CONTRACTOR: WASHINGTON COMPUTER SERVICES</b>	
11.08% or Greater	10%	Toshiba Price List December 1, 2005	30 Days

(continued)

**AWARDS BY ITEM CATEGORY** (Cont'd)

<b>ITEM CATEGORY #2 - OVERHEAD PROJECTORS</b>			
<b>MANUFACTURER: 3M</b>		<b>CONTRACTOR: 3M COMPANY</b>	
<b>DISCOUNT</b>	<b>PRICE LIST*</b>		<b>DELIVERY - DAYS A/R/O</b>
<b>EQUIP/ACCESS</b>			
60%	Multiple	3M Overhead Projectors - January 2006	30 Days

<b>ITEM CATEGORY #2 - OVERHEAD PROJECTORS</b>			
<b>MANUFACTURER: Buhl</b>		<b>CONTRACTOR: RAY SUPPLY</b>	
<b>DISCOUNT</b>	<b>PRICE LIST*</b>		<b>DELIVERY - DAYS A/R/O</b>
<b>EQUIP/ACCESS</b>			
35%	25%	Buhl Industries Confidential A/V Retail Price List -1/02	10 Days

<b>ITEM CATEGORY #2 - OVERHEAD PROJECTORS</b>			
<b>MANUFACTURER: Dukane</b>		<b>CONTRACTOR: DUKANE CORPORATION</b>	
<b>DISCOUNT</b>	<b>PRICE LIST*</b>		<b>DELIVERY - DAYS A/R/O</b>
<b>EQUIP/ACCESS</b>			
Multiple	Multiple	Dukane Dealer Confidential Price List - 12/06/04	30 Days

<b>ITEM CATEGORY #2 - OVERHEAD PROJECTORS</b>			
<b>MANUFACTURER: Eiki</b>		<b>CONTRACTOR: EIKI INTERNATIONAL</b>	
<b>DISCOUNT</b>	<b>PRICE LIST*</b>		<b>DELIVERY - DAYS A/R/O</b>
<b>EQUIP/ACCESS</b>			
32%	10%	Multimedia Projectors & AV Products Consumer 4/06/04	30 Days

<b>ITEM CATEGORY #2 - OVERHEAD PROJECTORS</b>			
<b>MANUFACTURER: Elmo</b>		<b>CONTRACTOR: ELMO</b>	
<b>DISCOUNT</b>	<b>PRICE LIST*</b>		<b>DELIVERY - DAYS A/R/O</b>
<b>EQUIP/ACCESS</b>			
45%	10%	January 19, 2004 Electronic Imaging Division List Price	5 Days

<b>ITEM CATEGORY #3 - SLIDE PROJECTORS AND SLIDE-TO-VIDEO CONVERTERS</b>			
<b>MANUFACTURER: Elmo</b>		<b>CONTRACTOR: IVCi, LLC</b>	
<b>DISCOUNT</b>	<b>PRICE LIST*</b>		<b>DELIVERY - DAYS A/R/O</b>
<b>EQUIP/ACCESS</b>			
32%	32%	NYS OGS Price List - February 10, 2003	10-21 Days

<b>ITEM CATEGORY #3 - SLIDE PROJECTORS AND SLIDE-TO-VIDEO CONVERTERS</b>			
<b>MANUFACTURER: Kodak</b>		<b>CONTRACTOR: FOCUS CAMERA</b>	
<b>DISCOUNT</b>	<b>PRICE LIST*</b>		<b>DELIVERY - DAYS A/R/O</b>
<b>EQUIP/ACCESS</b>			
34%	31%	Kodak Ektagraphic and Ektapro - January 1, 2003	7-10 Days

<b>ITEM CATEGORY #4 - OPAQUE PROJECTORS - No Awards Made In This Category</b>			
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<b>ITEM CATEGORY #5 - FILM/FILMSTRIP PROJECTORS</b>			
<b>MANUFACTURER: Elmo</b>		<b>CONTRACTOR: IVCi, LLC</b>	
<b>DISCOUNT</b>	<b>PRICE LIST*</b>		<b>DELIVERY - DAYS A/R/O</b>
<b>EQUIP/ACCESS</b>			
32%	32%	Elmo Electronic Imaging Products - February 10, 2003	21 Days

(continued)

**AWARDS BY ITEM CATEGORY** (Cont'd)

<b>ITEM CATEGORY #6 - SCREENS, PROJECTION AND VIDEO (Manual)</b>			
<b>MANUFACTURER: Bretford</b>		<b>CONTRACTOR: BRETTFORD</b>	
<b>DISCOUNT</b>	<b>PRICE LIST*</b>		<b>DELIVERY - DAYS A/R/O</b>
<b>EQUIP/ACCESS</b>			
50%	50%	Bretford 2005 "Basics" Retail Pricer - January 1, 2005	14 Days

<b>ITEM CATEGORY #6 - SCREENS, PROJECTION AND VIDEO (Manual)</b>			
<b>MANUFACTURER: Da-Lite</b>		<b>CONTRACTOR: IVCi, LLC</b>	
<b>DISCOUNT</b>	<b>PRICE LIST*</b>		<b>DELIVERY - DAYS A/R/O</b>
<b>EQUIP/ACCESS</b>			
40%	40%	Da-Lite May 2003 Retail	10-21 Days

<b>ITEM CATEGORY #6 - SCREENS, PROJECTION AND VIDEO (Manual)</b>			
<b>MANUFACTURER: Draper</b>		<b>CONTRACTOR: DRAPER, INC.</b>	
<b>DISCOUNT</b>	<b>PRICE LIST*</b>		<b>DELIVERY - DAYS A/R/O</b>
<b>EQUIP/ACCESS</b>			
25%	25%	Dealer Net Price List AV205R - February 28, 2005	5 Days

<b>ITEM CATEGORY #6 - SCREENS, PROJECTION AND VIDEO (Manual)</b>			
<b>MANUFACTURER: Vutec</b>		<b>CONTRACTOR: RnB ENTERPRISES</b>	
<b>DISCOUNT</b>	<b>PRICE LIST*</b>		<b>DELIVERY - DAYS A/R/O</b>
<b>EQUIP/ACCESS</b>			
43%	30%	Professional Audio Visual and Presentation Products 9/03	14 Days

<b>ITEM CATEGORY #7 - SCREENS, PROJECTION AND VIDEO (Electric)</b>			
<b>MANUFACTURER: Bretford</b>		<b>CONTRACTOR: BRETTFORD</b>	
<b>DISCOUNT</b>	<b>PRICE LIST*</b>		<b>DELIVERY - DAYS A/R/O</b>
<b>EQUIP/ACCESS</b>			
40%	40%	Bretford 2005 "Basics" Retail Pricer - January 1, 2005	14 Days

<b>ITEM CATEGORY #7 - SCREENS, PROJECTION AND VIDEO (Electric)</b>			
<b>MANUFACTURER: Draper</b>		<b>CONTRACTOR: DRAPER</b>	
<b>DISCOUNT</b>	<b>PRICE LIST*</b>		<b>DELIVERY - DAYS A/R/O</b>
<b>EQUIP/ACCESS</b>			
25%	15%	Dealer Net Price List AV205R - February 28, 2005	5 Days

<b>ITEM CATEGORY #8 - VIDEO EDITING EQUIPMENT - Further Awards May Be Pending</b>			
<b>MANUFACTURER: MacroSystem US</b>		<b>CONTRACTOR: MACROSYSTEM US</b>	
<b>DISCOUNT</b>	<b>PRICE LIST*</b>		<b>DELIVERY - DAYS A/R/O</b>
<b>EQUIP/ACCESS</b>			
10%	10%	MacroSystem Digital Editors - July 1, 2004	30 Days

<b>ITEM CATEGORY #8 - VIDEO EDITING EQUIPMENT - Further Awards May Be Pending</b>			
<b>MANUFACTURER: Panasonic</b>		<b>CONTRACTOR: ADWAR VIDEO</b>	
<b>DISCOUNT</b>	<b>PRICE LIST*</b>		<b>DELIVERY - DAYS A/R/O</b>
<b>EQUIP/ACCESS</b>			
28.75%	21%	Broadcase and Television System July 1, 2004	30 Days

(continued)

AWARDS BY ITEM CATEGORY (Cont'd)

<b>ITEM CATEGORY #8 - VIDEO EDITING EQUIPMENT - Further Awards May Be Pending</b>			
<b>DISCOUNT EQUIP/ACCESS</b>		<b>PRICE LIST*</b>	<b>DELIVERY - DAYS A/R/O</b>
26%   25%		June 1, 2004	30 Days

<b>ITEM CATEGORY #9 - DISPLAY DEVICES (Plasma Panels, Presentation Monitors, Document Cameras)</b>			
<b>DISCOUNT EQUIP/ACCESS</b>		<b>PRICE LIST*</b>	<b>DELIVERY - DAYS A/R/O</b>
GSA   GSA		3M Digital Wall Display Products - Issued May 17, 2006 GSA GS-25F-0159M	30 Days

<b>ITEM CATEGORY #9 - DISPLAY DEVICES (Plasma Panels, Presentation Monitors, Document Cameras)</b>			
<b>DISCOUNT EQUIP/ACCESS</b>		<b>PRICE LIST*</b>	<b>DELIVERY - DAYS A/R/O</b>
Multiple   Multiple		Dukane Plasma Display Panels & Visual Presenters - 12/04	30 Days

<b>ITEM CATEGORY #9 - DISPLAY DEVICES (Plasma Panels, Presentation Monitors, Document Cameras)</b>			
<b>DISCOUNT EQUIP/ACCESS</b>		<b>PRICE LIST*</b>	<b>DELIVERY - DAYS A/R/O</b>
32%   32%		Elmo Electronic Imaging Products Confidential High Volume Dealer Price List - March 1, 2004	21 Days

<b>ITEM CATEGORY #9 - DISPLAY DEVICES (Plasma Panels, Presentation Monitors, Document Cameras)</b>			
<b>DISCOUNT EQUIP/ACCESS</b>		<b>PRICE LIST*</b>	<b>DELIVERY - DAYS A/R/O</b>
30%   10%		Hitachi Plasma Displays 10/20/03	30 Days

<b>ITEM CATEGORY #9 - DISPLAY DEVICES (Plasma Panels, Presentation Monitors, Document Cameras)</b>			
<b>DISCOUNT EQUIP/ACCESS</b>		<b>PRICE LIST*</b>	<b>DELIVERY - DAYS A/R/O</b>
24%   24%		June 1, 2004	30 Days

<b>ITEM CATEGORY #9 - DISPLAY DEVICES (Plasma Panels, Presentation Monitors, Document Cameras)</b>			
<b>DISCOUNT EQUIP/ACCESS</b>		<b>PRICE LIST*</b>	<b>DELIVERY - DAYS A/R/O</b>
23.1%   15%		JVC Professional July 12, 2004	30 Days

(continued)

AWARDS BY ITEM CATEGORY (Cont'd)

ITEM CATEGORY #9 - DISPLAY DEVICES (Plasma Panels, Presentation Monitors, Document Cameras)			
DISCOUNT EQUIP/ACCESS		PRICE LIST*	DELIVERY - DAYS A/R/O
23.1%   15%		JVC Professional July 12, 2004	30 Days

ITEM CATEGORY #9 - DISPLAY DEVICES (Plasma Panels, Presentation Monitors, Document Cameras)			
DISCOUNT EQUIP/ACCESS		PRICE LIST*	DELIVERY - DAYS A/R/O
27.7%   15%		JVC Professional July 12, 2004	30 Days

ITEM CATEGORY #9 - DISPLAY DEVICES (Plasma Panels, Presentation Monitors, Document Cameras)			
DISCOUNT EQUIP/ACCESS		PRICE LIST*	DELIVERY - DAYS A/R/O
22.1%   15%		JVC Professional July 12, 2004	30 Days

ITEM CATEGORY #9 - DISPLAY DEVICES (Plasma Panels, Presentation Monitors, Document Cameras)			
DISCOUNT EQUIP/ACCESS		PRICE LIST*	DELIVERY - DAYS A/R/O
25%   10%		Grace Distribution September 13, 2002 MSRP	15 Days

ITEM CATEGORY #9 - DISPLAY DEVICES (Plasma Panels, Presentation Monitors, Document Cameras)			
DISCOUNT EQUIP/ACCESS		PRICE LIST*	DELIVERY - DAYS A/R/O
GSA -5%   20%		NYS Contract Pricing updated June 28, 2006 GSA GS-35F-0592L	30 Days

ITEM CATEGORY #9 - DISPLAY DEVICES (Plasma Panels, Presentation Monitors, Document Cameras)			
DISCOUNT EQUIP/ACCESS		PRICE LIST*	DELIVERY - DAYS A/R/O
27%   27%		Confidential CRT Monitor & PDP Price List - 9/03	15 Days

ITEM CATEGORY #9 - DISPLAY DEVICES (Plasma Panels, Presentation Monitors, Document Cameras)			
DISCOUNT EQUIP/ACCESS		PRICE LIST*	DELIVERY - DAYS A/R/O
16% - 36%   27% - 50%		NEC June 1, 2006 Price List	30 Days

ITEM CATEGORY #9 - DISPLAY DEVICES (Plasma Panels, Presentation Monitors, Document Cameras)			
DISCOUNT EQUIP/ACCESS		PRICE LIST*	DELIVERY - DAYS A/R/O
Min. 15%   Min. 5%		NEC-Mitsubishi Display Systems - March 15, 2006	30 Days

(continued)

**AWARDS BY ITEM CATEGORY** (Cont'd)

<b>ITEM CATEGORY #9 - DISPLAY DEVICES (Plasma Panels, Presentation Monitors, Document Cameras)</b>			
<b>MANUFACTURER: Panasonic Plasma Displays (TH Series) CONTRACTOR: Audio-Video Corporation</b>			
<b>DISCOUNT EQUIP/ACCESS</b>		<b>PRICE LIST*</b>	<b>DELIVERY - DAYS A/R/O</b>
32%	22%	Panasonic Broadcast & Television July 1, 2004	30 Days

<b>ITEM CATEGORY #9 - DISPLAY DEVICES (Plasma Panels, Presentation Monitors, Document Cameras)</b>			
<b>MANUFACTURER: Panasonic Monitors (BT Series) CONTRACTOR: Audio-Video Corporation</b>			
<b>DISCOUNT EQUIP/ACCESS</b>		<b>PRICE LIST*</b>	<b>DELIVERY - DAYS A/R/O</b>
25%	22%	Panasonic Broadcast & Television July 1, 2004	30 Days

<b>ITEM CATEGORY #9 - DISPLAY DEVICES (Plasma Panels, Presentation Monitors, Document Cameras)</b>			
<b>MANUFACTURER: Panasonic Monitors (CT/WV Series) CONTRACTOR: Audio-Video Corporation</b>			
<b>DISCOUNT EQUIP/ACCESS</b>		<b>PRICE LIST*</b>	<b>DELIVERY - DAYS A/R/O</b>
33%	29%	Panasonic Broadcast & Television July 1, 2004	30 Days

<b>ITEM CATEGORY #9 - DISPLAY DEVICES (Plasma Panels, Presentation Monitors, Document Cameras)</b>			
<b>MANUFACTURER: Panasonic Monitors (PT/TC Series) CONTRACTOR: ADWAR VIDEO</b>			
<b>DISCOUNT EQUIP/ACCESS</b>		<b>PRICE LIST*</b>	<b>DELIVERY - DAYS A/R/O</b>
19%	15%	Panasonic Broadcast & Television July 1, 2004	30 Days

<b>ITEM CATEGORY #9 - DISPLAY DEVICES (Plasma Panels, Presentation Monitors, Document Cameras)</b>			
<b>MANUFACTURER: Samsung Opto-Electronics CONTRACTOR: SAMSUNG OPTO-ELECTRONICS</b>			
<b>DISCOUNT EQUIP/ACCESS</b>		<b>PRICE LIST*</b>	<b>DELIVERY - DAYS A/R/O</b>
Not less than 20%	Not less than 5%	Samsung Video Presenters NYS Contract Pricing 10/03	7 Days

<b>ITEM CATEGORY #9 - DISPLAY DEVICES (Plasma Panels, Presentation Monitors, Document Cameras)</b>			
<b>MANUFACTURER: Sharp CONTRACTOR: SHARP ELECTRONICS CORPORATION</b>			
<b>DISCOUNT EQUIP/ACCESS</b>		<b>PRICE LIST*</b>	<b>DELIVERY - DAYS A/R/O</b>
25%	25%	Flat Panel Professional LCD Monitors End-User Price List - May 1, 2006	30 Days

<b>ITEM CATEGORY #9 - DISPLAY DEVICES (Plasma Panels, Presentation Monitors, Document Cameras)</b>			
<b>MANUFACTURER: SMART Board – Flat - Panels CONTRACTOR: SMART TECHNOLOGIES</b>			
<b>DISCOUNT EQUIP/ACCESS</b>		<b>PRICE LIST*</b>	<b>DELIVERY - DAYS A/R/O</b>
12%	9-20%	NYS Contract Pricing - January 1, 2006	30 Days

(continued)

**AWARDS BY ITEM CATEGORY** (Cont'd)

<b>ITEM CATEGORY #9 - DISPLAY DEVICES (Plasma Panels, Presentation Monitors, Document Cameras)</b>			
<b>MANUFACTURER: SMART Actalyst</b>		<b>CONTRACTOR: SMART TECHNOLOGIES</b>	
<b>DISCOUNT EQUIP/ACCESS</b>		<b>PRICE LIST*</b>	<b>DELIVERY - DAYS A/R/O</b>
10-12 %	10%	NYS Contract Pricing – January 1, 2006	30 Days

<b>ITEM CATEGORY #9 - DISPLAY DEVICES (Plasma Panels, Presentation Monitors, Document Cameras)</b>			
<b>MANUFACTURER: SONY Broadcast Monitors (BVM Series)</b>		<b>CONTRACTOR: B&amp;H PHOTO VIDEO</b>	
<b>DISCOUNT EQUIP/ACCESS</b>		<b>PRICE LIST*</b>	<b>DELIVERY - DAYS A/R/O</b>
16.5%	16.5%	SONY Broadcast June 1, 2004	30 Days

<b>ITEM CATEGORY #9 - DISPLAY DEVICES (Plasma Panels, Presentation Monitors, Document Cameras)</b>			
<b>MANUFACTURER: SONY Plasma Displays (PFM Series)</b>		<b>CONTRACTOR: WASHINGTON COMPUTER</b>	
<b>DISCOUNT EQUIP/ACCESS</b>		<b>PRICE LIST*</b>	<b>DELIVERY - DAYS A/R/O</b>
32.19%- 39.41%	15%	SONY Professional PLASMA Displays effective 12/1/05	30 Days

<b>ITEM CATEGORY #9 - DISPLAY DEVICES (Plasma Panels, Presentation Monitors, Document Cameras)</b>			
<b>MANUFACTURER: SONY CRT Monitors (PVM Series)</b>		<b>CONTRACTOR: Audio-Video Corporation</b>	
<b>DISCOUNT EQUIP/ACCESS</b>		<b>PRICE LIST*</b>	<b>DELIVERY - DAYS A/R/O</b>
27%	20%	SONY Professional Broadcasting July 1, 2004	30 Days

<b>ITEM CATEGORY #9 - DISPLAY DEVICES (Plasma Panels, Presentation Monitors, Document Cameras)</b>			
<b>MANUFACTURER: SONY LCD Monitors (LMD Series)</b>		<b>CONTRACTOR: Audio-Video Corporation</b>	
<b>DISCOUNT EQUIP/ACCESS</b>		<b>PRICE LIST*</b>	<b>DELIVERY - DAYS A/R/O</b>
27%	20%	SONY Professional Broadcasting July 1, 2004	30 Days

<b>ITEM CATEGORY #9 - DISPLAY DEVICES (Plasma Panels, Presentation Monitors, Document Cameras)</b>			
<b>MANUFACTURER: LG Plasma Panels</b>		<b>CONTRACTOR: RAY SUPPLY</b>	
<b>DISCOUNT EQUIP/ACCESS</b>		<b>PRICE LIST*</b>	<b>DELIVERY - DAYS A/R/O</b>
31.75%- 38.29% MAP	28% MAP	LG Price Sheet - May 2, 2006	30 Days

<b>ITEM CATEGORY #9 - DISPLAY DEVICES (Plasma Panels, Presentation Monitors, Document Cameras)</b>			
<b>MANUFACTURER: Zenith Monitors</b>		<b>CONTRACTOR: AUDIO-VIDEO CORPORATION</b>	
<b>DISCOUNT EQUIP/ACCESS</b>		<b>PRICE LIST*</b>	<b>DELIVERY - DAYS A/R/O</b>
33%	30%	Zenith Model Education Price Sheet - July 12, 2004	30 Days

(continued)

**AWARDS BY ITEM CATEGORY** (Cont'd)

<b>ITEM CATEGORY #10 - VISUAL PRESENTATION BOARDS (White Boards, etc.)</b>			
<b>MANUFACTURER: Draper Easel</b>		<b>CONTRACTOR: IVCi, LLC</b>	
<b>DISCOUNT EQUIP/ACCESS</b>		<b>PRICE LIST*</b>	<b>DELIVERY - DAYS A/R/O</b>
35%	35%	Audio Visual & Video Projection Screens, etc. - May 2003	10-21 Days

<b>ITEM CATEGORY #10 - VISUAL PRESENTATION BOARDS (White Boards, etc.)</b>			
<b>MANUFACTURER: Dukane Corporation</b>		<b>CONTRACTOR: DUKANE CORPORATION</b>	
<b>DISCOUNT EQUIP/ACCESS</b>		<b>PRICE LIST*</b>	<b>DELIVERY - DAYS A/R/O</b>
35%	10%	Dukane Mobile Presentation System - Effective 12/04	30 Days

<b>ITEM CATEGORY #10 - VISUAL PRESENTATION BOARDS (White Boards, etc.)</b>			
<b>MANUFACTURER: GTCO CalComp Interwrite iPanel</b>		<b>CONTRACTOR: GTCO CalComp</b>	
<b>DISCOUNT EQUIP/ACCESS</b>		<b>PRICE LIST*</b>	<b>DELIVERY - DAYS A/R/O</b>
15%	9-19%	Interwrite Meeting Suite - June 1, 2005	20 Days

<b>ITEM CATEGORY #10 - VISUAL PRESENTATION BOARDS (White Boards, etc.)</b>			
<b>MANUFACTURER: GTCO CalComp Interwrite MeetingBoard</b>		<b>CONTRACTOR: GTCO CalComp</b>	
<b>DISCOUNT EQUIP/ACCESS</b>		<b>PRICE LIST*</b>	<b>DELIVERY - DAYS A/R/O</b>
19%- 22%	11%- 19%	Interwrite Meeting Suite - June 1, 2005	20 Days

<b>ITEM CATEGORY #10 - VISUAL PRESENTATION BOARDS (White Boards, etc.)</b>			
<b>MANUFACTURER: GTCO CalComp Interwrite MeetingPad</b>		<b>CONTRACTOR: GTCO CalComp</b>	
<b>DISCOUNT EQUIP/ACCESS</b>		<b>PRICE LIST*</b>	<b>DELIVERY - DAYS A/R/O</b>
18%- 19%	11%- 19%	Interwrite Meeting Suite - June 1, 2005	20 Days

<b>ITEM CATEGORY #10 - VISUAL PRESENTATION BOARDS (White Boards, etc.)</b>			
<b>MANUFACTURER: GTCO CalComp Interwrite SchoolBoard</b>		<b>CONTRACTOR: GTCO CalComp</b>	
<b>DISCOUNT EQUIP/ACCESS</b>		<b>PRICE LIST*</b>	<b>DELIVERY - DAYS A/R/O</b>
25%	10%	Interwrite Meeting Suite - June 1, 2005	20 Days

<b>ITEM CATEGORY #10 - VISUAL PRESENTATION BOARDS (White Boards, etc.)</b>			
<b>MANUFACTURER: GTCO CalComp Interwrite SchoolPad</b>		<b>CONTRACTOR: GTCO CalComp</b>	
<b>DISCOUNT EQUIP/ACCESS</b>		<b>PRICE LIST*</b>	<b>DELIVERY - DAYS A/R/O</b>
18%	10%	Interwrite Meeting Suite - June 1, 2005	20 Days

<b>ITEM CATEGORY #10 - VISUAL PRESENTATION BOARDS (White Boards, etc.)</b>			
<b>MANUFACTURER: Numonics</b>		<b>CONTRACTOR: NUMONICS CORPORATION</b>	
<b>DISCOUNT EQUIP/ACCESS</b>		<b>PRICE LIST*</b>	<b>DELIVERY - DAYS A/R/O</b>
Multiple	Multiple	Interactive Presentation Manager - September 24, 2003	30 Days

(continued)

**AWARDS BY ITEM CATEGORY** (Cont'd)

<b>ITEM CATEGORY #10 - VISUAL PRESENTATION BOARDS (White Boards, etc.)</b>			
<b>MANUFACTURER: Panasonic</b>		<b>CONTRACTOR: ADWAR VIDEO</b>	
<b>DISCOUNT EQUIP/ACCESS</b>		<b>PRICE LIST*</b>	<b>DELIVERY - DAYS A/R/O</b>
33.5%	24.5%	Panaboard Dealer Price Schedule February 1, 2003	7-14 Days

<b>ITEM CATEGORY #10 - VISUAL PRESENTATION BOARDS (White Boards, etc.)</b>			
<b>MANUFACTURER: Plus Copyboards</b>		<b>CONTRACTOR: PLUS CORPORATION</b>	
<b>DISCOUNT EQUIP/ACCESS</b>		<b>PRICE LIST*</b>	<b>DELIVERY - DAYS A/R/O</b>
20%	20%	September 13, 2004	10-15 Days

<b>ITEM CATEGORY #10 - VISUAL PRESENTATION BOARDS (White Boards, etc.)</b>			
<b>MANUFACTURER: PolyVision Corporation</b>		<b>CONTRACTOR: POLYVISION CORPORATION</b>	
<b>DISCOUNT EQUIP/ACCESS</b>		<b>PRICE LIST*</b>	<b>DELIVERY - DAYS A/R/O</b>
Multiple	Multiple	April 6, 2006 Excludes Cork and Tack Boards	30 Days

<b>ITEM CATEGORY #10 - VISUAL PRESENTATION BOARDS (White Boards, etc.)</b>			
<b>MANUFACTURER: SMART Technologies</b>		<b>CONTRACTOR: SMART TECHNOLOGIES</b>	
<b>DISCOUNT EQUIP/ACCESS</b>		<b>PRICE LIST*</b>	<b>DELIVERY - DAYS A/R/O</b>
15%	9-20%	SMART Board Interactive Whiteboard NYS Contract Pricing – January 1, 2006	30 Days

<b>ITEM CATEGORY #10 - VISUAL PRESENTATION BOARDS (White Boards, etc.)</b>			
<b>MANUFACTURER: SMART Technologies</b>		<b>CONTRACTOR: SMART TECHNOLOGIES</b>	
<b>DISCOUNT EQUIP/ACCESS</b>		<b>PRICE LIST*</b>	<b>DELIVERY - DAYS A/R/O</b>
15%	10%	SMART Board - Rear Projection Interactive Whiteboard NYS Contract Pricing – January 1, 2006	30 Days

<b>ITEM CATEGORY #11 - PRESENTATION CONTROL DEVICES (Boards and components used to control assorted audio video equipment)</b>			
<b>MANUFACTURER: Comprehensive Video Group</b>		<b>CONTRACTOR: COMPREHENSIVE VIDEO GROUP</b>	
<b>DISCOUNT EQUIP/ACCESS</b>		<b>PRICE LIST*</b>	<b>DELIVERY - DAYS A/R/O</b>
15%	15%	Comprehensive Video Group 3/21/05 Catalog	30 Days

(continued)

**AWARDS BY ITEM CATEGORY** (Cont'd)

<b>ITEM CATEGORY #11 - PRESENTATION CONTROL DEVICES (Boards and components used to control assorted audio video equipment)</b>			
<b>MANUFACTURER: Crestron</b>		<b>CONTRACTOR: AUDIO-VIDEO CORPORATION</b>	
<b>DISCOUNT EQUIP/ACCESS</b>		<b>PRICE LIST*</b>	
45%	30%	Crestron Commercial Products Price List January 15, 2003	DELIVERY - DAYS A/R/O 30-45 Days

<b>ITEM CATEGORY #11 - PRESENTATION CONTROL DEVICES (Boards and components used to control assorted audio video equipment)</b>			
<b>MANUFACTURER: SMART Technologies</b>		<b>CONTRACTOR: SMART Technologies Corporation</b>	
<b>DISCOUNT EQUIP/ACCESS</b>		<b>PRICE LIST*</b>	
12%	10%	SMART Expression Mobile Multimedia Cabinet NYS Contract Pricing – January 1, 2006	DELIVERY - DAYS A/R/O 30 Days

<b>ITEM CATEGORY #11 - PRESENTATION CONTROL DEVICES (Boards and components used to control assorted audio video equipment)</b>			
<b>MANUFACTURER: SMART Technologies</b>		<b>CONTRACTOR: SMART Technologies Corporation</b>	
<b>DISCOUNT EQUIP/ACCESS</b>		<b>PRICE LIST*</b>	
10%	10%	SMART Symposium NYS Contract Pricing – January 1, 2006	DELIVERY - DAYS A/R/O 30 Days

<b>ITEM CATEGORY #11 - PRESENTATION CONTROL DEVICES (Boards and components used to control assorted audio video equipment)</b>			
<b>MANUFACTURER: SMART Panel Control System</b>		<b>CONTRACTOR: SP CONTROLS</b>	
<b>DISCOUNT EQUIP/ACCESS</b>		<b>PRICE LIST*</b>	
GSA	GSA	GSA GS-03F-0006P 10/29/03-10/29/08	DELIVERY - DAYS A/R/O 30 Days

<b>ITEM CATEGORY #11 - PRESENTATION CONTROL DEVICES (Boards and components used to control assorted audio video equipment)</b>			
<b>MANUFACTURER: Sound Video Solutions</b>		<b>CONTRACTOR: SOUND VIDEO SYSTEMS</b>	
<b>DISCOUNT EQUIP/ACCESS</b>		<b>PRICE LIST*</b>	
5%*	5%*	SVS Educational Price List 4/01/06	DELIVERY - DAYS A/R/O 30 Days
*Orders > \$10,000 = additional 3%    Orders > \$20,000 = Additional 6%			

<b>ITEM CATEGORY #11 - PRESENTATION CONTROL DEVICES (Boards and components used to control assorted audio video equipment)</b>			
<b>MANUFACTURER: Symon Communications, Inc.</b>		<b>CONTRACTOR: SYMON COMMUNICATIONS, INC.</b>	
<b>DISCOUNT EQUIP/ACCESS</b>		<b>PRICE LIST*</b>	
40%	0%	Symon Communications, Inc. Eff. June 29, 2005	DELIVERY - DAYS A/R/O 30 Days

(continued)

**AWARDS BY ITEM CATEGORY** (Cont'd)

<b>ITEM CATEGORY #12 - DIGITAL CAMERAS</b>			
<b>MANUFACTURER: Canon Powershot</b>		<b>CONTRACTOR: B&amp;H PHOTO VIDEO</b>	
<b>DISCOUNT</b>	<b>PRICE LIST*</b>		<b>DELIVERY - DAYS A/R/O</b>
<b>EQUIP/ACCESS</b>			
31%	28%	June 21, 2005	30 Days

<b>ITEM CATEGORY #12 - DIGITAL CAMERAS</b>			
<b>MANUFACTURER: Canon EOS</b>		<b>CONTRACTOR: B&amp;H PHOTO VIDEO</b>	
<b>DISCOUNT</b>	<b>PRICE LIST*</b>		<b>DELIVERY - DAYS A/R/O</b>
<b>EQUIP/ACCESS</b>			
39%	30%	June 21, 2005	30 Days

<b>ITEM CATEGORY #12 - DIGITAL CAMERAS</b>			
<b>MANUFACTURER: Nikon Coolpix</b>		<b>CONTRACTOR: B&amp;H PHOTO VIDEO</b>	
<b>DISCOUNT</b>	<b>PRICE LIST*</b>		<b>DELIVERY - DAYS A/R/O</b>
<b>EQUIP/ACCESS</b>			
15%	12%	June 21, 2005	30 Days

<b>ITEM CATEGORY #12 - DIGITAL CAMERAS</b>			
<b>MANUFACTURER: Nikon SLR</b>		<b>CONTRACTOR: B&amp;H PHOTO VIDEO</b>	
<b>DISCOUNT</b>	<b>PRICE LIST*</b>		<b>DELIVERY - DAYS A/R/O</b>
<b>EQUIP/ACCESS</b>			
29%	25%	June 21, 2005	30 Days

<b>ITEM CATEGORY #12 - DIGITAL CAMERAS</b>			
<b>MANUFACTURER: Kodak</b>		<b>CONTRACTOR: WASHINGTON COMPUTER SERVICES</b>	
<b>DISCOUNT</b>	<b>PRICE LIST*</b>		<b>DELIVERY - DAYS A/R/O</b>
<b>EQUIP/ACCESS</b>			
11.19%	10%	Kodak Price List – 12/1/05	30 Days

<b>ITEM CATEGORY #12 - DIGITAL CAMERAS</b>			
<b>MANUFACTURER: Olympus</b>		<b>CONTRACTOR: RAY SUPPLY</b>	
<b>DISCOUNT</b>	<b>PRICE LIST*</b>		<b>DELIVERY - DAYS A/R/O</b>
<b>EQUIP/ACCESS</b>			
33%	34%	Olympus DMC Series March 2006	5-15 Days

<b>ITEM CATEGORY #12 - DIGITAL CAMERAS (Digital Still Cameras and Accessories Only)</b>			
<b>MANUFACTURER: Panasonic Consumer</b>		<b>CONTRACTOR: RAY SUPPLY</b>	
<b>DISCOUNT</b>	<b>PRICE LIST*</b>		<b>DELIVERY - DAYS A/R/O</b>
<b>EQUIP/ACCESS</b>			
12%	22%	Panasonic Cameras March 9, 2006	10-20 Days

<b>ITEM CATEGORY #12 - DIGITAL CAMERAS (Digital Still Cameras and Accessories Only)</b>			
<b>MANUFACTURER: Panasonic Professional Camera Systems</b>		<b>CONTRACTOR: Audio-Video Corp.</b>	
<b>DISCOUNT</b>	<b>PRICE LIST*</b>		<b>DELIVERY - DAYS A/R/O</b>
<b>EQUIP/ACCESS</b>			
26%	22%	Panasonic Broadcast & Television July 1, 2004	30 Days

(continued)

**AWARDS BY ITEM CATEGORY** (Cont'd)

<b>ITEM CATEGORY #12 - DIGITAL CAMERAS</b>			
<b>MANUFACTURER: Pentax</b>		<b>CONTRACTOR: RAY SUPPLY</b>	
<b>DISCOUNT EQUIP/ACCESS</b>		<b>PRICE LIST*</b>	<b>DELIVERY - DAYS A/R/O</b>
34%	34%	Pentax Confidential Dealer Price Guide June 2006	5-15 Days

<b>ITEM CATEGORY #12 - DIGITAL CAMERAS (Digital Still Cameras and Accessories Only)</b>			
<b>MANUFACTURER: SONY Consumer</b>		<b>CONTRACTOR: RAY SUPPLY</b>	
<b>DISCOUNT EQUIP/ACCESS</b>		<b>PRICE LIST*</b>	<b>DELIVERY - DAYS A/R/O</b>
29%	31%	SONY Cyber Shot Digital June 2006	30 Days

<b>ITEM CATEGORY #12 - DIGITAL CAMERAS (Digital Still Cameras and Accessories Only)</b>			
<b>MANUFACTURER: SONY Professional</b>		<b>CONTRACTOR: B&amp;H PHOTO VIDEO</b>	
<b>DISCOUNT EQUIP/ACCESS</b>		<b>PRICE LIST*</b>	<b>DELIVERY - DAYS A/R/O</b>
24%	24%	SONY Professional Video Price List July 2004	30 Days

<b>ITEM CATEGORY #13 - VIDEO CAMERAS</b>			
<b>MANUFACTURER: Ikegami Electronics</b>		<b>CONTRACTOR: AUDIO-VIDEO CORPORATION</b>	
<b>DISCOUNT EQUIP/ACCESS</b>		<b>PRICE LIST*</b>	<b>DELIVERY - DAYS A/R/O</b>
21%	15%	Ikegami Professional Products Price List October 1, 2003 *Excludes monitors, plasma screens & any other product not directly related to Ikegami video cameras & accessories	30 Days

<b>ITEM CATEGORY #13 - VIDEO CAMERAS</b>			
<b>MANUFACTURER: JVC Consumer (GR Series)</b>		<b>CONTRACTOR: ADWAR VIDEO</b>	
<b>DISCOUNT EQUIP/ACCESS</b>		<b>PRICE LIST*</b>	<b>DELIVERY - DAYS A/R/O</b>
42.75%	15%	JVC Professional July 12, 2004	30 Days

<b>ITEM CATEGORY #13 - VIDEO CAMERAS</b>			
<b>MANUFACTURER: JVC Professional (DY, GY, JY Series)</b>		<b>CONTRACTOR: ADWAR VIDEO</b>	
<b>DISCOUNT EQUIP/ACCESS</b>		<b>PRICE LIST*</b>	<b>DELIVERY - DAYS A/R/O</b>
25.2%	15%	JVC Professional July 12, 2004	30 Days

(continued)

**AWARDS BY ITEM CATEGORY** (Cont'd)

<b>ITEM CATEGORY #13 - VIDEO CAMERAS</b>			
<b>MANUFACTURER: Panasonic Consumer (PV and VDR Series) CONTRACTOR: B&amp;H PHOTO VIDEO</b>			
<b>DISCOUNT EQUIP/ACCESS</b>		<b>PRICE LIST*</b>	<b>DELIVERY - DAYS A/R/O</b>
11%	25%	Panasonic Optical May 1, 2004	30 Days

<b>ITEM CATEGORY #13 - VIDEO CAMERAS</b>			
<b>MANUFACTURER: Panasonic Professional (AG &amp; AJ Series) CONTRACTOR: ADWAR VIDEO</b>			
<b>DISCOUNT EQUIP/ACCESS</b>		<b>PRICE LIST*</b>	<b>DELIVERY - DAYS A/R/O</b>
28.75%	21%	Panasonic Broadcast & Television July 1, 2004	30 Days

<b>ITEM CATEGORY #13 - VIDEO CAMERAS</b>			
<b>MANUFACTURER: SONY Consumer (DVD, Digital 8, Hi 8) CONTRACTOR: RAY SUPPLY</b>			
<b>DISCOUNT EQUIP/ACCESS</b>		<b>PRICE LIST*</b>	<b>DELIVERY - DAYS A/R/O</b>
29%	31%	SONY Personal Video June 2006	30 Days

<b>ITEM CATEGORY #13 - VIDEO CAMERAS</b>			
<b>MANUFACTURER: SONY Professional (DNW, DSR, DVW, DXCD, EVID, HDC, SSCD, SSCM, UNI Series) CONTRACTOR: B&amp;H PHOTO VIDEO</b>			
<b>DISCOUNT EQUIP/ACCESS</b>		<b>PRICE LIST*</b>	<b>DELIVERY - DAYS A/R/O</b>
25%	24%	SONY Professional Video Price List July 2004	30 Days

<b>ITEM CATEGORY #14 - VIDEO AND DIGITAL RECORDERS/RECEIVERS</b>			
<b>MANUFACTURER: JVC Consumer CONTRACTOR: B&amp;H PHOTO VIDEO</b>			
<b>DISCOUNT EQUIP/ACCESS</b>		<b>PRICE LIST*</b>	<b>DELIVERY - DAYS A/R/O</b>
40%	40%	JVC Consumer Price List January 13, 2004	30 Days

<b>ITEM CATEGORY #14 - VIDEO AND DIGITAL RECORDERS/RECEIVERS</b>			
<b>MANUFACTURER: JVC Professional (TH &amp; DS HT Systems, DV Recorders "BR" Series, DV VTR Controllers) CONTRACTOR: B&amp;H PHOTO VIDEO</b>			
<b>DISCOUNT EQUIP/ACCESS</b>		<b>PRICE LIST*</b>	<b>DELIVERY - DAYS A/R/O</b>
21%	19%	JVC Electronics Retailer Price Sheet June 1, 2004	30 Days

<b>ITEM CATEGORY #14 - VIDEO AND DIGITAL RECORDERS/RECEIVERS</b>			
<b>MANUFACTURER: SONY Consumer (DVD, HD, HT and VHS) CONTRACTOR: RAY SUPPLY</b>			
<b>DISCOUNT EQUIP/ACCESS</b>		<b>PRICE LIST*</b>	<b>DELIVERY - DAYS A/R/O</b>
30%	30%	SONY Sales Representative 10/03/05	30 Days

(continued)

**AWARDS BY ITEM CATEGORY** (Cont'd)

<b>ITEM CATEGORY #14 - VIDEO AND DIGITAL RECORDERS/RECEIVERS</b>			
<b>DISCOUNT</b>		<b>PRICE LIST*</b>	<b>DELIVERY - DAYS A/R/O</b>
<b>MANUFACTURER: SONY Professional</b>		<b>CONTRACTOR: B&amp;H PHOTO VIDEO</b>	
<b>EQUIP/ACCESS</b>			
24%	24%	SONY Professional June 1, 2004	30 Days

<b>ITEM CATEGORY #14 - VIDEO AND DIGITAL RECORDERS/RECEIVERS</b>			
<b>DISCOUNT</b>		<b>PRICE LIST*</b>	<b>DELIVERY - DAYS A/R/O</b>
<b>MANUFACTURER: Zenith DVD/VCR's</b>		<b>CONTRACTOR: AUDIO-VIDEO CORPORATION</b>	
<b>EQUIP/ACCESS</b>			
31%	25%	2004 Education Zenith Model Price Sheet - June 8th	30 Days

**REQUEST FOR CHANGE:**

Any request by the agency or contractor regarding changes in any part of the contract must be made in writing to the Office of General Services, Procurement Services Group prior to effectuation.

**CONTRACT PAYMENTS:**

Payments cannot be processed by State facilities until the contract products have been delivered in satisfactory condition or services have been satisfactorily performed. Payment will be based on any invoice used in the supplier's normal course of business. However, such invoice must contain sufficient data including but not limited to contract number, description of product or service, quantity, unit and price per unit as well as federal identification number.

State facilities are required to forward properly completed vouchers to the Office of the State Comptroller for audit and payment. All facilities are urged to process every completed voucher expeditiously giving particular attention to those involving cash discounts for prompt payment.

If the contract terms indicate political subdivisions and others authorized by law are allowed to participate, those entities are required to make payments directly to the contractor. Prior to processing such payment, the contractor may be required to complete the ordering non-State agency's own voucher form.

See "Contract Billings" in Appendix B, OGS General Specifications.

**ELECTRONIC PAYMENTS:**

The Office of the State Comptroller (OSC) offers an "electronic payment" option in lieu of issuing checks. Contact OSC to obtain an information packet at 518-474-4032 or e-mail to [epunit@osc.state.ny.us](mailto:epunit@osc.state.ny.us) or visit their website at [www.osc.state.ny.us](http://www.osc.state.ny.us).

**NOTE TO CONTRACTOR:**

This Contract Award Notification is not an order. Do not take any action under this contract except on the basis of purchase order(s) from the agency or agencies.

**OVERLAPPING CONTRACT ITEMS:**

Products/services available in this contract may also be available from other New York State contracts. Agencies should select the most cost effective procurement alternative that meets their program requirements and maintain a procurement record documenting the basis for the selection.

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**PSG's DISPUTE RESOLUTION POLICY:**

It is the policy of the Office of General Services' Procurement Services Group (PSG) to provide vendors with an opportunity to administratively resolve disputes, complaints or inquiries related to PSG bid solicitations or contract awards. PSG encourages vendors to seek resolution of disputes through consultation with PSG staff. All such matters will be accorded impartial and timely consideration. Interested parties may also file formal written disputes. A copy of PSG's Dispute Resolution Procedures for Vendors may be obtained by contacting the person shown on the front of this document or through the OGS website ([www.ogs.state.ny.us](http://www.ogs.state.ny.us)). Click on "For Government - Contracts and Purchasing," then "Seller Information," then "Dispute Resolution Procedures for Vendors."

**NON-STATE AGENCIES PARTICIPATION IN CENTRALIZED CONTRACTS:**

New York State political subdivisions and others authorized by New York State law may participate in contracts. These include, but are not limited to local governments, public authorities, public school and fire districts, public and nonprofit libraries, and certain other nonpublic/nonprofit organizations. See "Participation in Centralized Contracts" in Appendix B, OGS General Specifications. For purchase orders issued by the Port Authority of New York and New Jersey (or any other authorized entity that may have delivery locations adjacent to New York State), the terms of the "Price" clause shall be modified to include delivery to locations adjacent to New York State.

Upon request, all eligible non-State agencies must furnish contractors with the proper tax exemption certificates and documentation certifying eligibility to use State contracts. A list of categories of eligible entities is available on the OGS web site ([www.ogs.state.ny.us](http://www.ogs.state.ny.us)) under "Non-State Agency Legal References." Questions regarding an organization's eligibility to purchase from New York State Contracts may also be directed to OGS Procurement Services Group's Customer Services at 518-474-6717.

**SPECIAL INFORMATION ON BRANCHES AND/OR DEALERS:**

A contractor may designate branch offices and/or dealers, to service, deliver accessories, receive purchase orders directly and bill using agencies. Such authorization should be submitted and should specify which services their brochures and/or dealers are authorized to perform. In those instances where branches and/or dealers are authorized to receive purchase orders directly and bill using agencies, such purchase orders should be drawn in accordance with the following example:

(Dealer or Branch)	J. Smith Office Audio Visual Supplies 10 Downing Street London, NY <b>(Federal ID# for Dealer must be used)</b>
(Contractor)	<u>Agent for:</u> Joe Doe Audio Visual Supplies Company (PC Contract #)

In those instances where branches and/or dealers are authorized to receive purchase orders directly but are **NOT** authorized to bill and receive payment, purchase orders must show only the contractor's name and address. The purchase order then may be placed in an envelope by the agency and mailed to the branch and/or dealer authorized to receive purchase orders directly.

**DELIVERY:**

Delivery is expressed in number of calendar days required to make delivery after receipt of a purchase order. Product is required as soon as possible.

Delivery shall be made in accordance with instructions on Purchase Order from each agency. If there is a discrepancy between the purchase order and what is listed on the contract, it is the contractor's obligation to seek clarification from the ordering agency and, if applicable, from the Office of General Services, Procurement Services Group.

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**EXTENSION OF USE:**

Any contract resulting from this bid solicitation may be extended to additional States or governmental jurisdictions upon mutual written agreement between New York State (the lead contracting State) and the contractor. Political subdivisions and other authorized entities within each participating State or governmental jurisdiction may also participate in any resultant contract if such State normally allows participation by such entities. New York State reserves the right to negotiate additional discounts based on any increased volume generated by such extensions.

**MINIMUM ORDER:**

Minimum order shall be \$100.00. Contractor may elect to honor orders for less than the minimum order. For such orders, at the contractor's option, shipping costs from the contractor's address (as stated in bid) may be added to invoice with a copy of the freight bill. Shipping costs are to be prepaid by contractor and such orders are to be shipped on an F.O.B. destination basis. All such orders must be shipped by the most economical method for the proper delivery of the product unless special instructions are stated on the order by the agency.

**VOLUME DISCOUNTS:**

Contractors may offer volume discounts. Volume discounts may be applied per purchase order, cumulatively per customer agency, and cumulatively statewide. The contractor shall indicate the basis for applying the volume discount (s) on the bid document form. Volume discounts shall be defined and applied as follows: Purchase order volume discounts shall be additional discounts applied to individual purchase orders over a specified dollar amount. Cumulative agency volume discounts shall be additional discounts applied to all future orders made by an individual agency once an established volume has been met by that agency.

Cumulative statewide volume discounts shall be additional discounts applied to all future orders for all state and non-state orders once an established volume has been met under this contract.

**CONTRACT PERIOD AND RENEWAL:**

The State may unilaterally cancel the contract on a monthly basis any time after the initial twelve (12) months by providing written notification at least one (1) month period to the effective date of cancellation. This provision does not affect the State's right of suspension or cancellation contained in the "Suspension of Work" and "Cancellation" clauses in Appendix B, OGS General Specifications.

Discounts quoted are to be firm for the entire period of the contract. Discount reduction will not be allowed and is specifically excluded from the terms and conditions of the Invitation for Bid, its specifications and subsequent contract award. Discount increases are permitted at any time.

If mutually agreed between the Procurement Services Group and the contractor, the contract may be renewed under the same terms and conditions for an additional period not to exceed sixty (60) months.

**SHORT TERM EXTENSION:**

In the event the replacement contract has not been issued, any contract let and awarded hereunder by the State, may be extended unilaterally by the State for an additional period of up to one month upon notice to the contractor with the same terms and conditions as the original contract including, but not limited to, quantities (prorated for such one month extension), prices, and delivery requirements. With the concurrence of the contractor, the extension may be for a period of up to three months in lieu of one month. However, this extension terminates should the replacement contract be issued in the interim.

**NEW PRODUCT LINES:**

During the interim of the contract period, and because of new technology advances, if it is found that new product lines or Item categories are required by our NYS contract end users, the State reserves the right to bid those products and add the new product to this award.

**RESERVATION:**

The State reserves the right to negotiate lower pricing, or to advertise for bids, any unanticipated excessive purchase. An "unanticipated excessive purchase" is defined as an unexpected order for a contract product(s) totaling more than \$50,000.00.

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**PRICE SHEETS AND CATALOGS:**

Contractor shall be required to furnish, without charge, catalog and price lists identical to those accepted with their bid and on file with the Office of the State Comptroller, including any changes (additions, deletions, etc.) pursuant to the contract, to authorized users which request them. Catalogs and price lists provided must reflect all products excluded from the resultant contract either through the omission of those portions or by obvious indications within the catalogs and price lists.

Catalogs and price lists may be furnished in either hard-copy or electronic format. If available in both formats, they shall be furnished in the format preferred by the requesting authorized user. Upon request the contractor shall assist authorized users in the use of catalogs and price lists.

**INSTRUCTION MANUALS:**

Simultaneous with delivery of the first component of the product specified, the contractor(s) shall furnish to the authorized user a complete instruction manual for the product and for each component supplied. The manual shall include complete instructions for unpacking, inspecting, installing, adjusting, aligning, and operating the product, together with preventive and corrective maintenance procedures, and complete parts lists, manufacturer's catalog numbers, and ordering information.

**REPORT OF CONTRACT PURCHASES:**

Contractor shall furnish report of purchases made from contract the fifteenth of the month following the end of each six-month period. The reports shall be in the following format:

<u>Item Number</u>	<u>Mfrs. Product Line/ Model/Description/Accessories</u>	<u>Total Units</u>	<u>State Agencies</u>	<u>Political Sub-Divisions</u>	<u>Total Value</u>
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The report is to be submitted to the Purchasing Officer and address as listed on the Invitation for Bids, and shall reference the commodity group number, the Invitation for Bids number, contract number, contract period, sales period (date format mm/dd/yy to mm/dd/yy) and contractor's name.

Failure to submit the required report may be cause for cancellation of this contract as well as disqualification of contractor for future contracts.

**USE OF RECYCLED OR REMANUFACTURED MATERIALS:**

New York State, as a member of the Council of Great Lakes Governors, supports and encourages vendors to use recycled, remanufactured or recovered materials in the manufacture of products and packaging to the maximum extent practicable without jeopardizing the performance or intended end use of the product or packaging unless such use is precluded due to health or safety requirements or product specifications contained herein. Refurbished or remanufactured components or products are required to be restored to original performance and regulatory standards and functions and are required to meet all other requirements of this bid solicitation. See "Recycled or Recovered Materials" in Appendix B, OGS General Specifications.

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"OGS OR LESS" GUIDELINES APPLY TO THIS CONTRACT:

Purchases of the product(s) included in the Invitation For Bids and related Contract Award Notification are subject to the "OGS or Less" provisions of Section 163.3.a.v., Article XI, of the New York State Finance Law. This means that State agencies can purchase product(s) from sources other than the contractor provided that such product(s) are substantially similar in function, form or utility to the product(s) herein and are:

1. lower in price  
-and/or-
2. available under terms, which are more economically efficient to the State agency (e.g. delivery terms, warranty terms, etc.).

Agencies are reminded that they must provide the State contractor an opportunity to match the non-contract savings at least two business days prior to purchase. In addition, purchases made under "OGS or Less" flexibility must meet all requirements of law including, but not limited to, advertising in the New York State Contract Reporter, prior approval of the Comptroller's Office and competitive bidding of requirements exceeding the discretionary bid limit. State agencies should refer to Procurement Council Bulletin "OGS or Less Purchases" for complete procedural and reporting requirements.

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**State of New York  
Office of General Services  
PROCUREMENT SERVICES GROUP  
Contract Performance Report**

Please take a moment to let us know how this contract award has measured up to your expectations. If reporting on more than one contractor or product, please make copies as needed. This office will use the information to improve our contract award, where appropriate. **Comments should include those of the product's end user.**

**Contract No.:** \_\_\_\_\_ **Contractor:** \_\_\_\_\_

**Describe Product\* Provided (Include Item No., if available):** \_\_\_\_\_

**\*Note:** "Product" is defined as a deliverable under any Bid or Contract, which may include commodities (including printing), services and/or technology. The term "Product" includes Licensed Software.

	Excellent	Good	Acceptable	Unacceptable
• Product meets your needs				
• Product meets contract specifications				
• Pricing				

**CONTRACTOR**

	Excellent	Good	Acceptable	Unacceptable
• Timeliness of delivery				
• Completeness of order (fill rate)				
• Responsiveness to inquiries				
• Employee courtesy				
• Problem resolution				

Comments: \_\_\_\_\_  
 \_\_\_\_\_  
 \_\_\_\_\_ (over)

Agency: \_\_\_\_\_ Prepared by: \_\_\_\_\_  
 Address: \_\_\_\_\_ Title: \_\_\_\_\_  
 \_\_\_\_\_ Date: \_\_\_\_\_  
 \_\_\_\_\_ Phone: \_\_\_\_\_  
 \_\_\_\_\_ E-mail: \_\_\_\_\_

**Please detach or photocopy this form & return by FAX to 518/474-2437 or mail to:**

OGS PROCUREMENT SERVICES GROUP  
 Customer Services, Room 3711  
 Corning 2<sup>nd</sup> Tower - Empire State Plaza  
 Albany, New York 12242

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